

Asia's HNW Families and the Wealth Management of the Future

As the Asian private banking and wealth management industry goes through various degrees of recalibration and strategic rethinking, Hubbis was delighted to host another remarkably successful event focussing on family wealth planning and succession planning, two vital and increasingly important areas in Asia as many of the founder-leaders of families retire or pass away and as a new era of regulatory rectitude and global enforcement takes grip.

THE EVENT WAS EXCLUSIVELY DESIGNED FOR CEOs, senior management, product gatekeepers and relationship managers (RMs) at Private Banks, senior representatives from the Independent Asset Management (IAM) and External Asset Manager (EAM) firms including the Single- and Multi-Family Offices (SFOs and MFOs).

We achieved our mission to identify the current and anticipated trends in these areas, leveraging the huge wealth of experience of our speakers and the many senior, decision-making delegates who attended the event.

The one-day Forum allowed delegates to hear from more than 30 wealth management experts through 3 Head-to-Head Interviews, 7 Presentations, 5 in-depth Panel Discussions and 4 highly detailed Workshops. The high-level delegates were able to interact during the discussions and during the networking opportunities throughout the day.

The 9th Hubbis Asian Wealth Solutions Forum thereby provided fascinating insights into the developments taking place in Asia's wealth advisory sector in response to the many local, regional and





global changes taking place and anticipated in the foreseeable future.

Underpinning almost every sphere of activity is an increasingly tight local, regional and global regulatory environment, bolstered by the growing cooperation between governments across the globe.

Asia's high-net-worth individuals (HNWIs) and ultra-HNWIs and their families must pay ever greater attention to these matters. They must plan carefully and thoughtfully for their advancing years, especially for wealth transition to their loved ones and to their future generations, and even to the institutions they are increasingly choosing through which to expedite their philanthropic legacies. ■

