

Digital Wealth Asia Forum 2019 Hong Kong Testimonials



At the Hubbis Digital Wealth Asia Forum 2019 in Hong Kong on November 28th, we asked leading industry participants what they thought about our event today.

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Who did we ask?

[Damien Mooney](#)

Managing Director
BlackRock

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[Bassam Salem](#)

Chief Executive Officer & Founder
Obuhi

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[Henri Arslanian](#)

FinTech & Crypto Leader, Asia
PwC

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[Vippy Wong](#)

Partner
Quinlan & Associates

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[Silvio Struebi](#)

Partner
Simon-Kucher & Partners

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[Manish Prasad](#)

CEO
Ignition Advice

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[Hin Han Shum](#)

Associate
Squire Patton Boggs

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[Johanan Thomas](#)

Performance Director, Wealth
Refinitiv

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[Alexandre Kech](#)

Chief Executive Officer & Co-
Founder

Onchain Custodian

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[Bernard Lee](#)

Founder & CEO
HedgeSPA

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[Damien Mooney](#)
Managing Director
BlackRock
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So far, so good. Really enjoying it. Good bunch of people. But let's see how we fare when the wind turns into our face, because it's been on our back for a while. That's where it's at. But it's really great to be here. So thank you, Michael.

[Bassam Salem](#)
Chief Executive Officer & Founder
Obuhi
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I am impressed by the quality of the speakers. I'm impressed by the subjects. You heard me saying I was frustrated because things are slow moving in the industry, but things are starting to move. I see a lot of banks have a digital application that is working. DBS is a perfect case. But truly, the FinTech industry is coming to solution, with solutions that address the concerns that I have expressed. I think it's a great thing that you can pull all these resources and put them on display to senior managers of the banks, if they were to

attend, to see that there are solutions to their problems.

[Henri Arslanian](#)
FinTech & Crypto Leader, Asia
PwC
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What's really exciting is to see the topics of digital assets, blockchains and crypto being discussed at traditional asset managements or wealth management conferences like we have today. And I think this is a trend we've been seeing in the last two or three years, and I really expect in the next couple of years, we are not going to talk about FinTech like something fancy, FinTech will just become financial services, and digital assets will just become assets.

[Vippy Wong](#)
Partner
Quinlan & Associates
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Yeah, it was actually quite good. Obviously with events, sometimes you don't always get very detailed insights, but I thought that a lot of the speakers and panellists actually made quite a bit of an

effort to provide detailed examples of how big data and artificial intelligence could have an impact on the everyday lives of the user and the asset managers, and just also provide a lot of examples and details around what asset managers are doing to leverage the data they have. I think, all in all, the insights were quite useful and detail-oriented, rather than just very high-level, blue ocean ideas.

[Silvio Struebi](#)
Partner
Simon-Kucher & Partners
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The first panel was excellent. So great speakers, like Francois Monnet; he shared a lot of interesting information with us and yeah, well done. Thank you, Michael. Thank you for the invitation.

[Manish Prasad](#)
CEO
Ignition Advice
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Today's event was excellent. You had a bunch of people engaged in fantastic conversation around where the future of the Asian

banking and Asian financial ecosystem is going, and I think Hubbis has done a great job in putting together this event.

[Hin Han Shum](#)

Associate

[Squire Patton Boggs](#)

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Today's event was excellent. I heard a lot of in industry insights, understood more about what the concerns are in relation to how businesses are run for wealth management, and for private banks. I understand what they think are threats, compliance issues, and how to better cater for them in the future. All in all, it's a customer service that we do, as lawyers, and also as banks, and so it's a great opportunity.

[Johan Thomas](#)

Performance Director, Wealth

[Refinitiv](#)

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Despite, sort of, the potential unrest that were there, we just had a good turnout. There are a few events that got cancelled last week, so it's good that we sort of stuck through and came through with this one. I think it was a good



starting session, as well. A very strong panel to start with. You had Damien and Francois there, as well. Definitely very good to hear their sort of insights on the market. I think it was good overall.

[Alexandre Kech](#)

Chief Executive Officer & Co-Founder

[Onchain Custodian](#)

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I think it's interesting to see the number of questions we're getting from your attendees who are still in need of education in our space. This is clearly the beginning of an industry, and they don't completely grasp what benefits they could get from it. That's why we're here really. It's about education and sharing.

[Bernard Lee](#)

Founder & CEO

[HedgeSPA](#)

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I was very impressed by the number of folks, both from the buy side and also for people who are selling services. The

level of sophistication they have demonstrate. On the other hand, I think what tends to happen with a lot of these conferences is that the majority of what you hear about, it might be a like everyone is talking a bigger game than they're actually playing, which is very typical in these conferences. But I guess the fact that people are actually already thinking about it and just probably, I think, that would happen leading effect in terms of helping transform, maybe at least help people flesh out some of these ideas. When you take it back in the office and say, "Hey, I heard this and this from one of the audiences." All right. I mean, they will have a very good and positive effect in terms of getting people to start accepting these ideas and, more importantly, thinking about what to do next. You basically still have to convince people that the idea makes sense. I mean, today, what I'm saying is we're not convincing people that the idea makes sense, right? People are here, basically, they want to find out about, what can be done about, how is it good to help them and what's the right business model, right? So, it's like, I mean, I definitely see those conversation has evolved quite a bit. ■

