

Is Hong Kong still competitive?

Asian Wealth Management Forum 2016

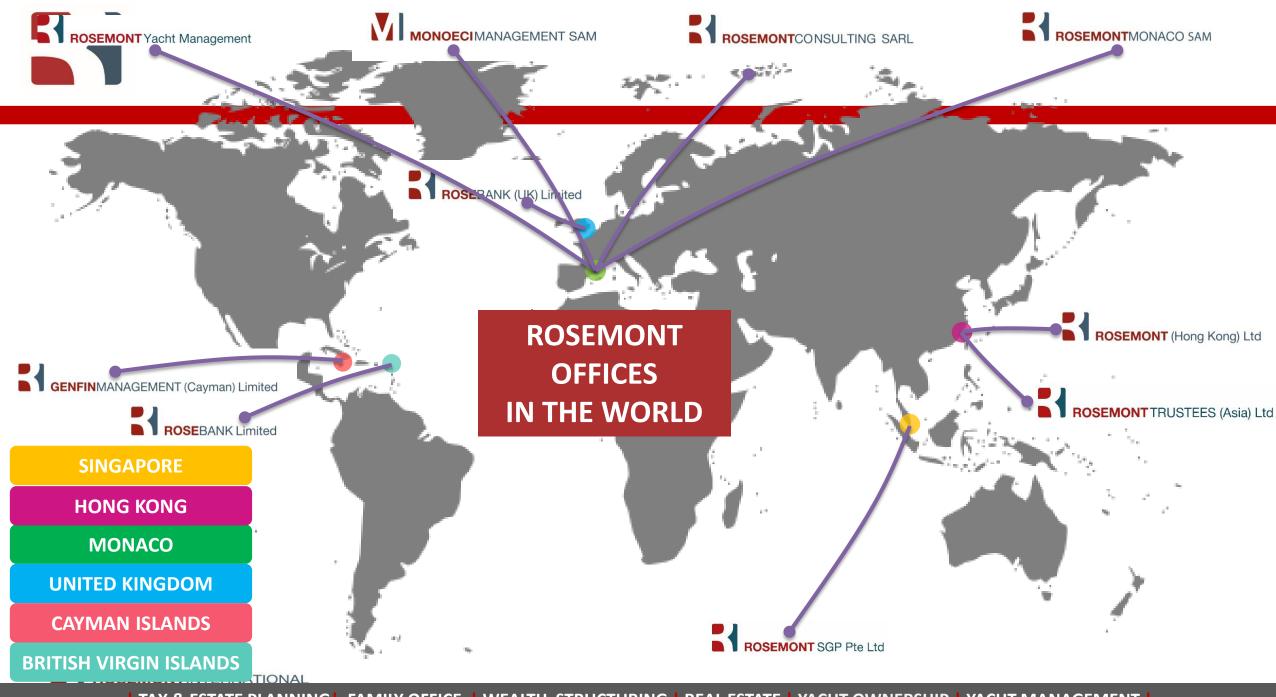
Zurich – 25 October 2016

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Managing Director

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Special Assets deserve special advice...





1. The reality of setting up a bank account in Hong Kong







The ease of setting up a Company











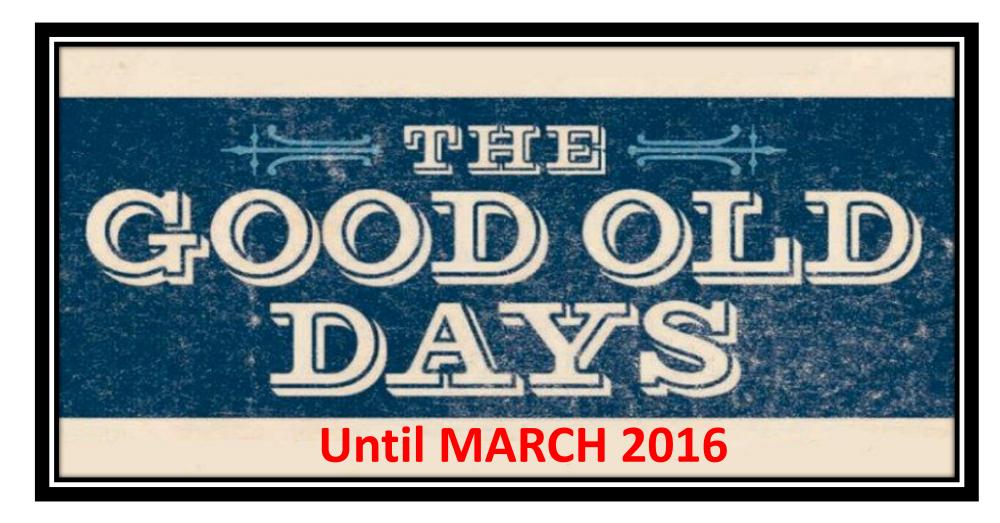
The ease of opening a bank account?







The good old days







HSBC new policy for foreign company



10 MILLION



TURNOVER





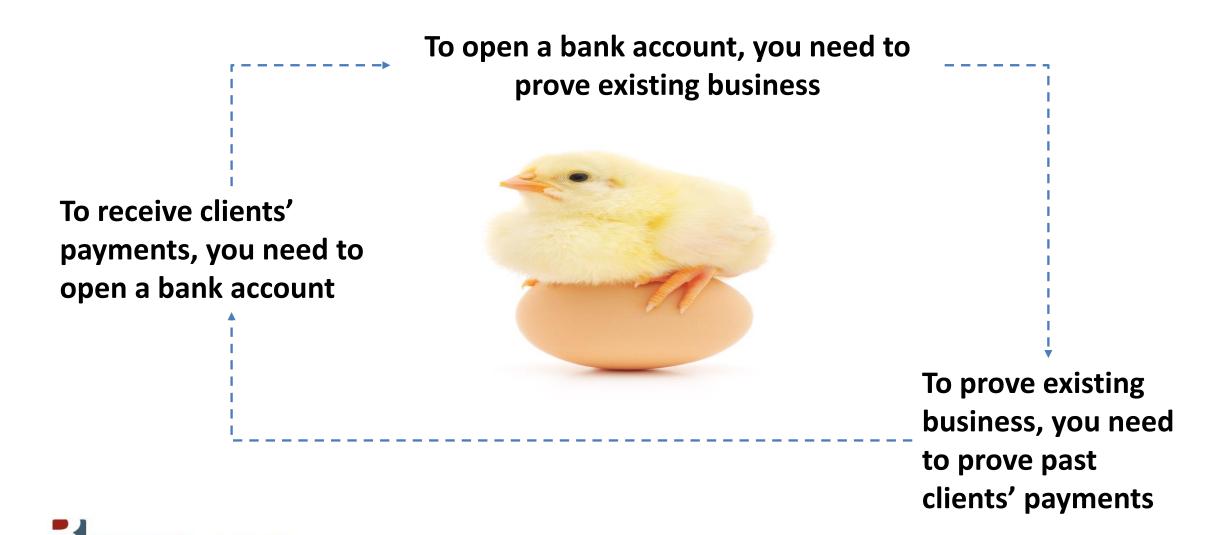


Compliance





2. The Catch 22 of opening a bank account in Hong Kong

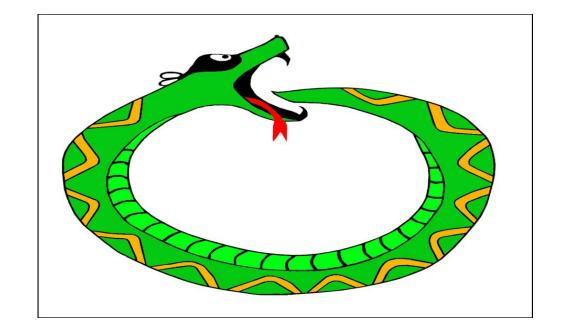




The Catch 22 of doing business in Hong Kong

To join a business in Hong Kong, you need to get your Investment visa approved

To show that you are capable of substantially contribute to the economy of Hong Kong, you need to join the business.



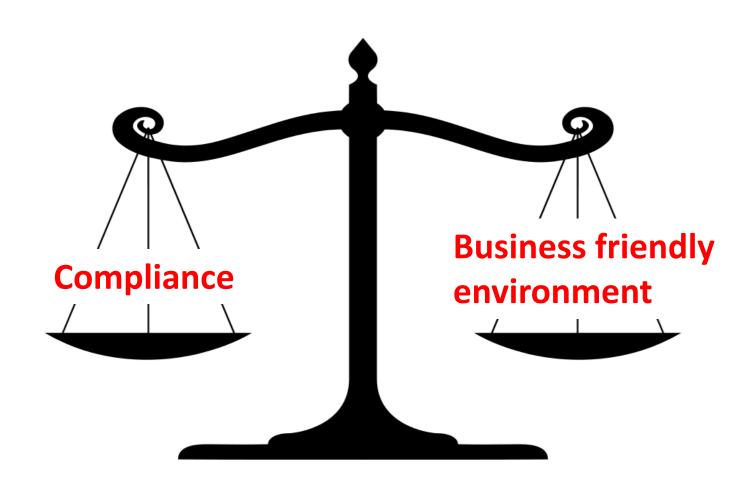
To get your visa approved, you need to pass the approvability test and secure the consent of the HKID.

To pass the approvability test, you must demonstrate the intended business will make a substantial contribution to the economy





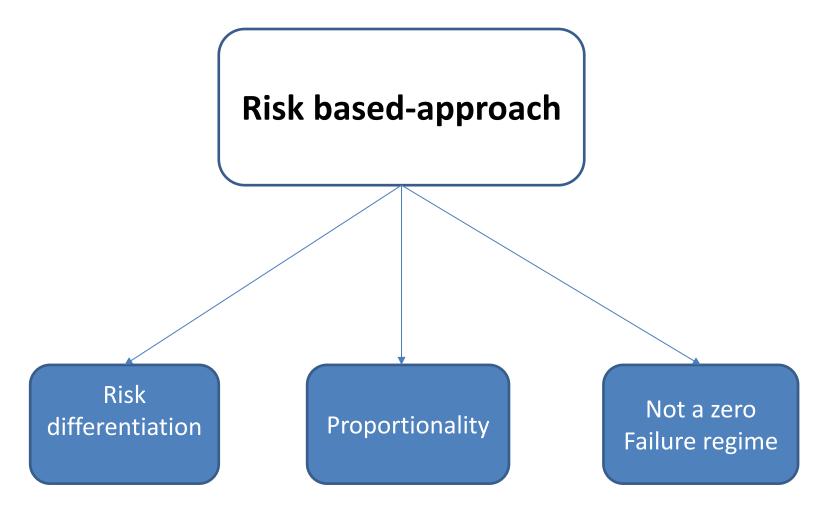
Hong Kong Monetary Authority recommendations







Hong Kong Monetary Authority recommendations







3. Should you look at Singapore instead?

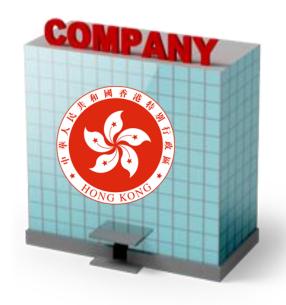






Opening a bank account through Skype







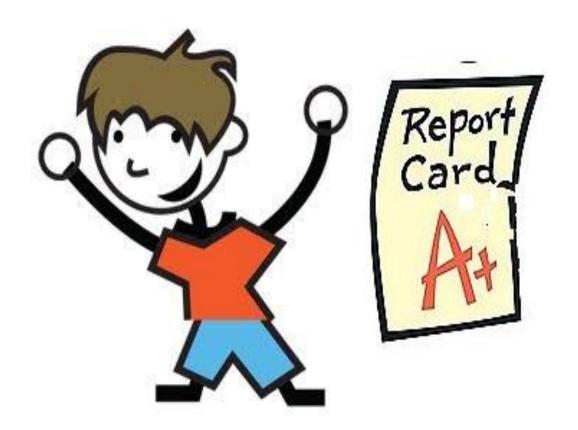








FATF Mutual Evaluation Report (September 2016)





Strong regulatory and supervisory framework



Reasonable assessment and mitigation of risks



Good international cooperation







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November 2015.





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