



SPEAKING AT A HUBBIS EVENT

Our objective is to bring together senior management from local and international Private Banks, Retail Banks, IFAs, Insurance Companies, Family Offices and other Independent Wealth Management Firms.

In 2018 we are hosting 20 world-class wealth management & investment events – half of these are in Hong Kong & Singapore, and half are hosted within key local markets – including Thailand, the Philippines, Malaysia, Indonesia, India, Vietnam, Taiwan, China and Dubai.

2018 Events

We have a genuine desire to improve the industry and ensure greater transparency and professional standards for all market practitioners. Our forums are **Unique, Timely and Relevant**.

Why are we different?

WHY SPEAK ?

By participating, you enjoy some key benefits:

- Getting together with senior management within the wealth management community to network, share ideas and learn
- Raising your profile via the content we create - sent out via our newsletter to our database of 32,000+ across Asia and globally
- Be visibly seen supporting the development of the wealth management industry
- We prominently promote you during the marketing for the event – and your bio and photo is prominently displayed on the website and in the agenda.

Here is an example: [Speaker BIO](#)



Peter Huber
Chief Executive Officer
Zurich International

Peter Huber is Chief Executive Officer for Zurich International. Peter is responsible for the International retail and corporate businesses in three of Zurich's key markets, including its largest international market, the Middle East.

Peter joined Zurich in July 2013 as CEO Zurich Life Singapore before becoming Country CEO for Zurich Topas Life Indonesia in August 2015.

Bringing with him over 20 years of industry experience in Europe and Asia; with a solid cultural understanding of Asia, Peter joined Zurich from Swiss Reinsurance Company Ltd, where he was Managing Director in the Reinsurance division based in Switzerland. Prior to that he was Regional General Manager, Life & Health for Allianz SE Asia-Pacific, based in Singapore. He started his career in business consulting with Arthur Andersen. He then worked for Swiss Life Group for nearly 10 years in various business units including Investor Relations, Marketing and Business Development, becoming CEO, Swiss Life International.

HOW CAN YOU PARTICIPATE?

You can either:

- Deliver a **Wealth TALK or Presentation** (on a topic of your choice)
- Speak on a **Panel Discussion**

Speak on a relevant panel discussion

Here is an example:

[How do wealth management firms future proof their business?](#)

TOPICS WE COVER

- Business strategy & proposition
- Investment & product solutions
- Digital wealth
- Advisory models
- Relationship management skills
- Compliance & regulation
- Wealth planning & family business
- Technology & digital strategies
- Independent wealth management
- Talent management



Deliver a Wealth TALK or Presentation

You can showcase your expertise on a specific topic via a thought-provoking speech.

[Watch this video](#)

Lonnie Howell of **UCAP Asset Management** explains why the current business model of global private banking is a thing of the past.

Other Examples:

[Credit Suisse achieves cutting edge digital transformation](#)

Urs Lichtenberger, director and head of client platform at **Credit Suisse** for Asia Pacific recalls the collective efforts to dramatically upgrade the bank's digital interface.

[Leveraging technology to support life cycle](#)

Martin Frick, managing director of **Temenos Asia Pacific**, explained that the digital advisory revolution has so much traction in the wealth industry that data is the new currency.

[View testimonials](#)

HELP SHAPE OUR AGENDA

If you have any particular topics or have any suggested speakers or views on the format of the event that you would like us to consider for inclusion in the agenda, then please e-mail us at events@hubbis.com

AFTER THE EVENT

We capture all the content discussed from presentations and panel discussions and create online editorial and PDFs for dissemination to our database of 32,000+ individuals across Asia and globally. Further

Some of this is also used by the 15,000+ RMs and client advisers on our platform for their continuing professional education.

Further, we send this to you and you can use this for internal / external marketing.

Plus, we send it, through our database, to the broader community via our newsletter, social media and other means, in various formats.

Examples of this content:

[Presentation](#)

[Panel Discussion](#)

[Video Highlights](#)

[Post Event report](#)

[Event Summary](#)

We can also record video interviews with key practitioners on the side-lines of each event - to contribute to the content and insights available to our database.

Click to view an example of a video Q&A:

[John Robson, Quantifeed](#)

[Michiel Van Selm, Canopy](#)

[Seamus Donoghue, Lykke](#)

View a video presentation:

[Building global Private Banking models](#)

FUN, CONSISTENT, RELEVANT, ENGAGING AND UNIQUE

