

J. Rotbart & Co.

Precious Metals Services

Hubbis Wealth Management Forum

May 16th, 2019

Manila, Philippines



J. ROTBART & CO.
PRECIOUS METALS | MATERIAL ASSETS



Why Gold?

1. Gold's intrinsic and historical value
2. Portfolio diversification
3. Wealth preservation





Why physical?

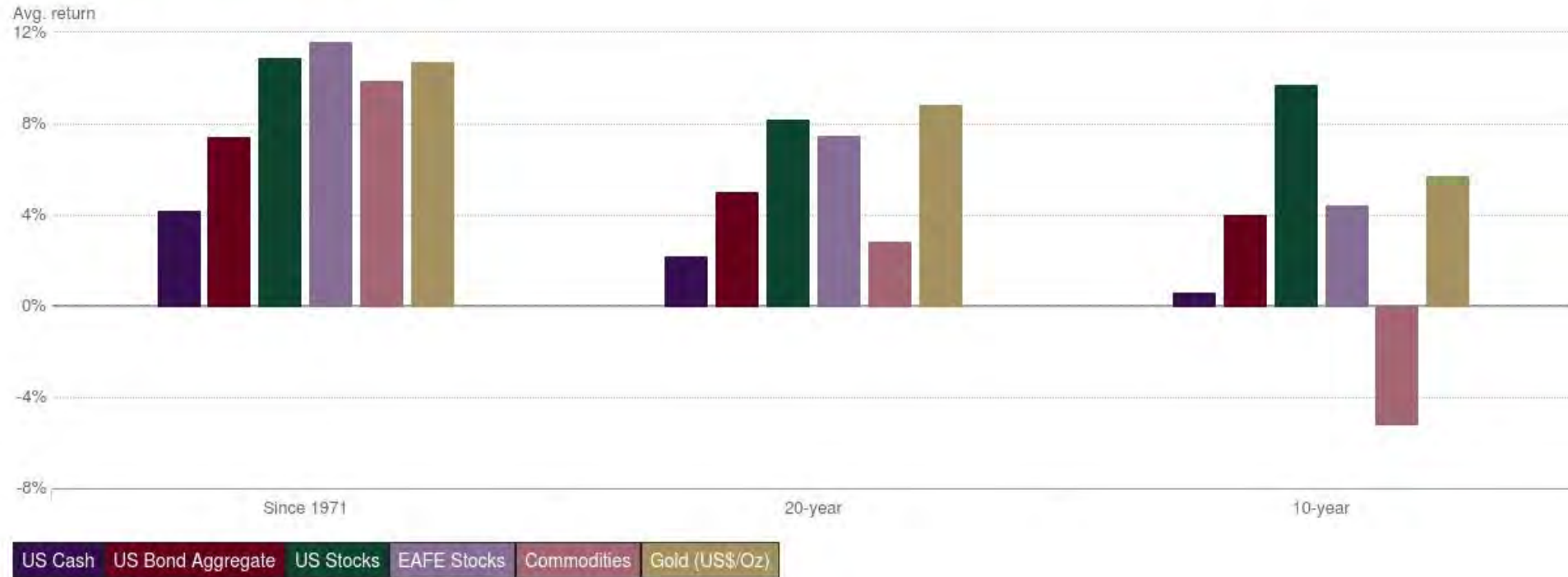


What does it mean to hold physical gold?

1. 100% ownership with full access
2. No counterparty risk
3. Confidential and private / separate to the banking system



Average annual returns



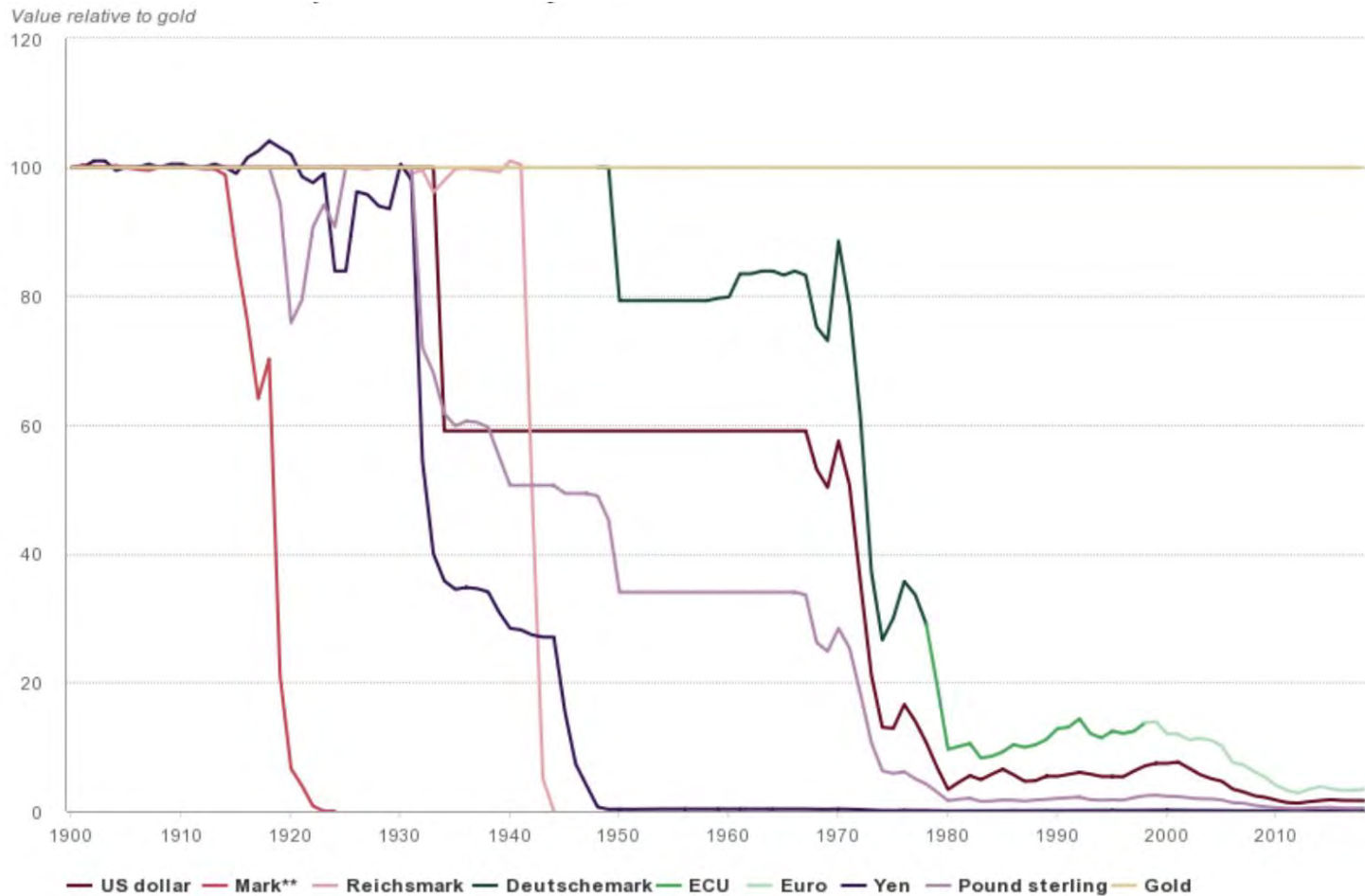
Data as of 30 September, 2018

Sources: Bloomberg, ICE Benchmark Administration, World Gold Council;

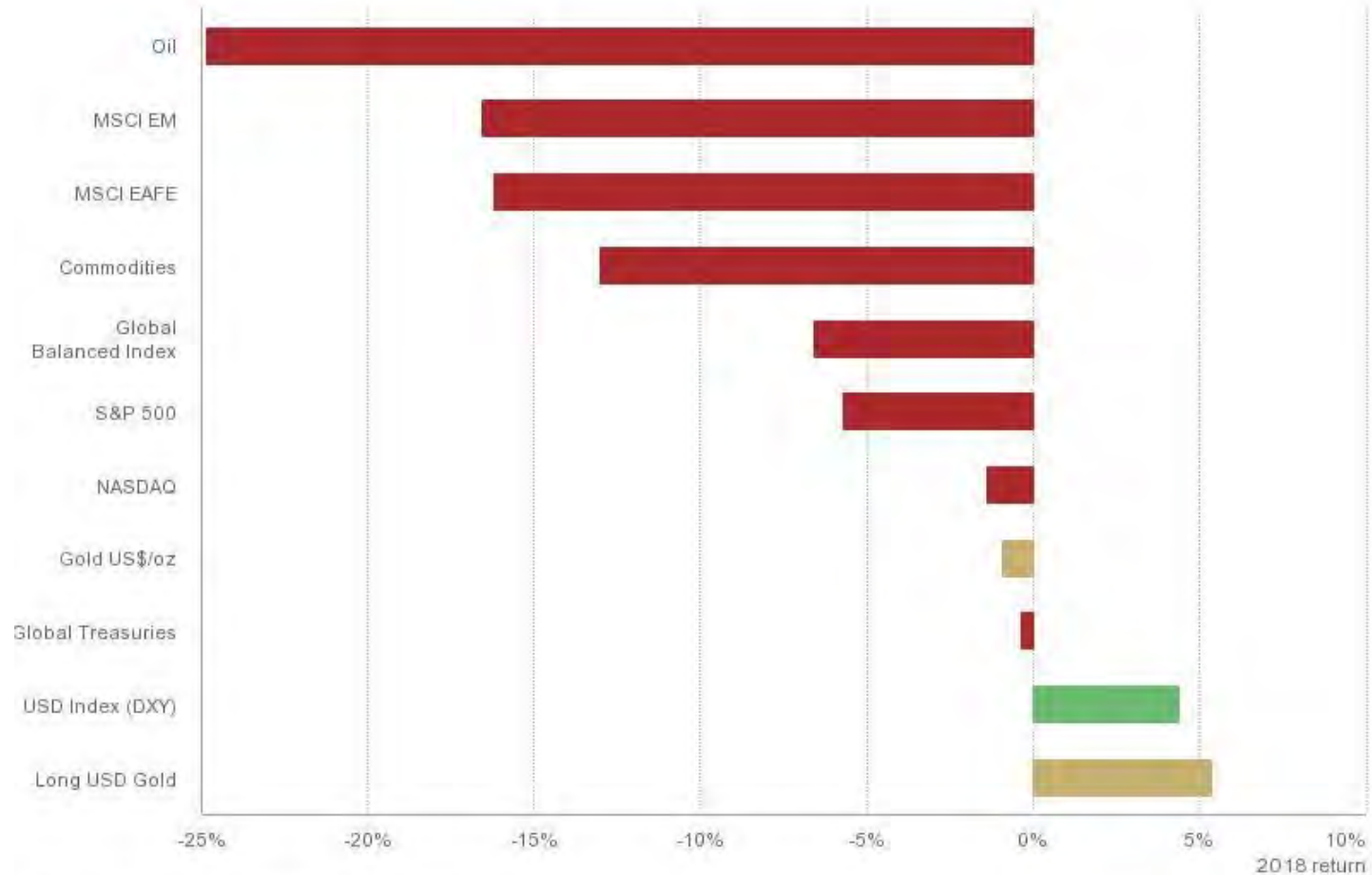
See disclaimer on gold.org



Gold outperformed all major fiat currencies over time



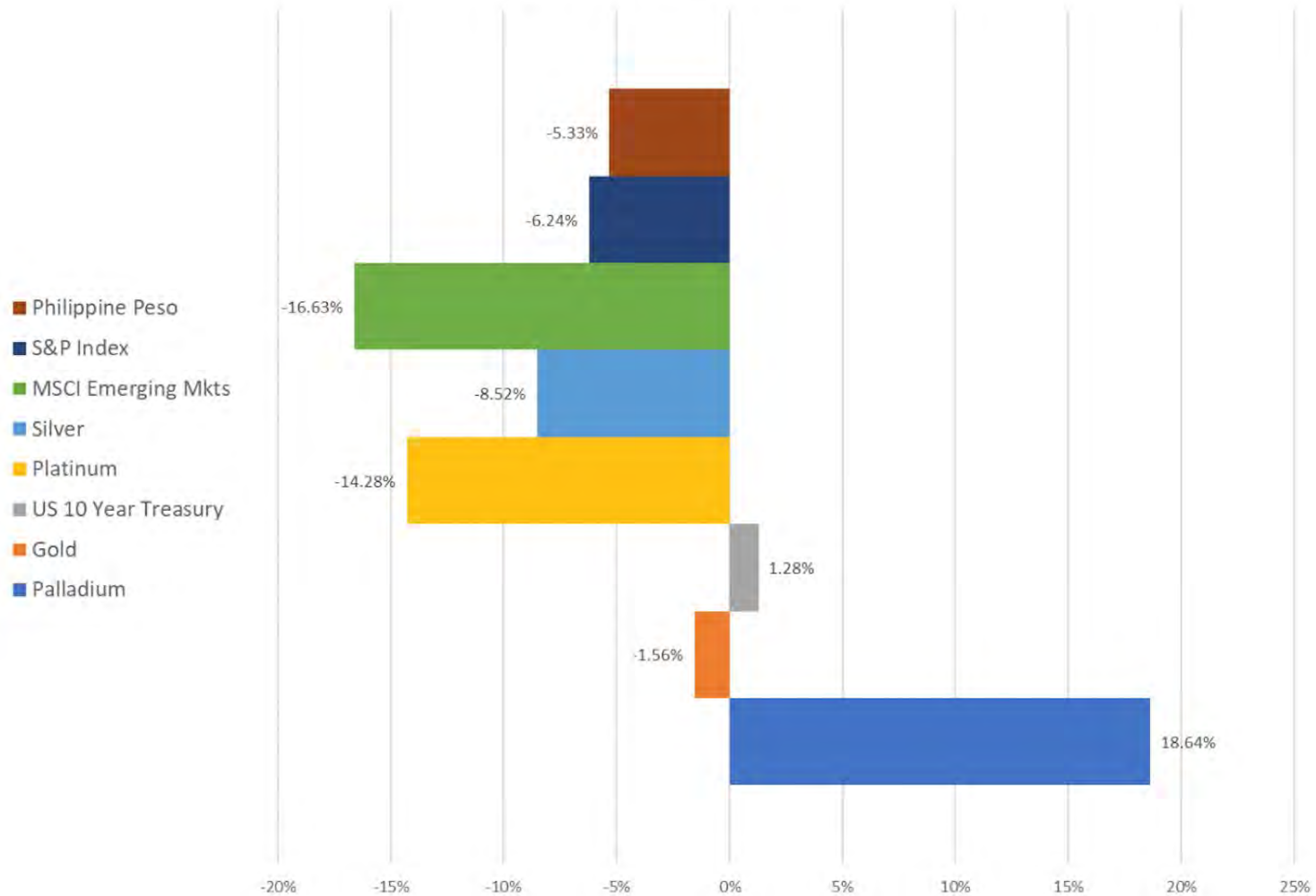
Gold has outperformed most major assets in 2018



Source: Bloomberg, ICE Benchmark Administration, World Gold Council



Asset Price Return for 2018



Economics

Central Banks Are Ditching the Dollar for Gold

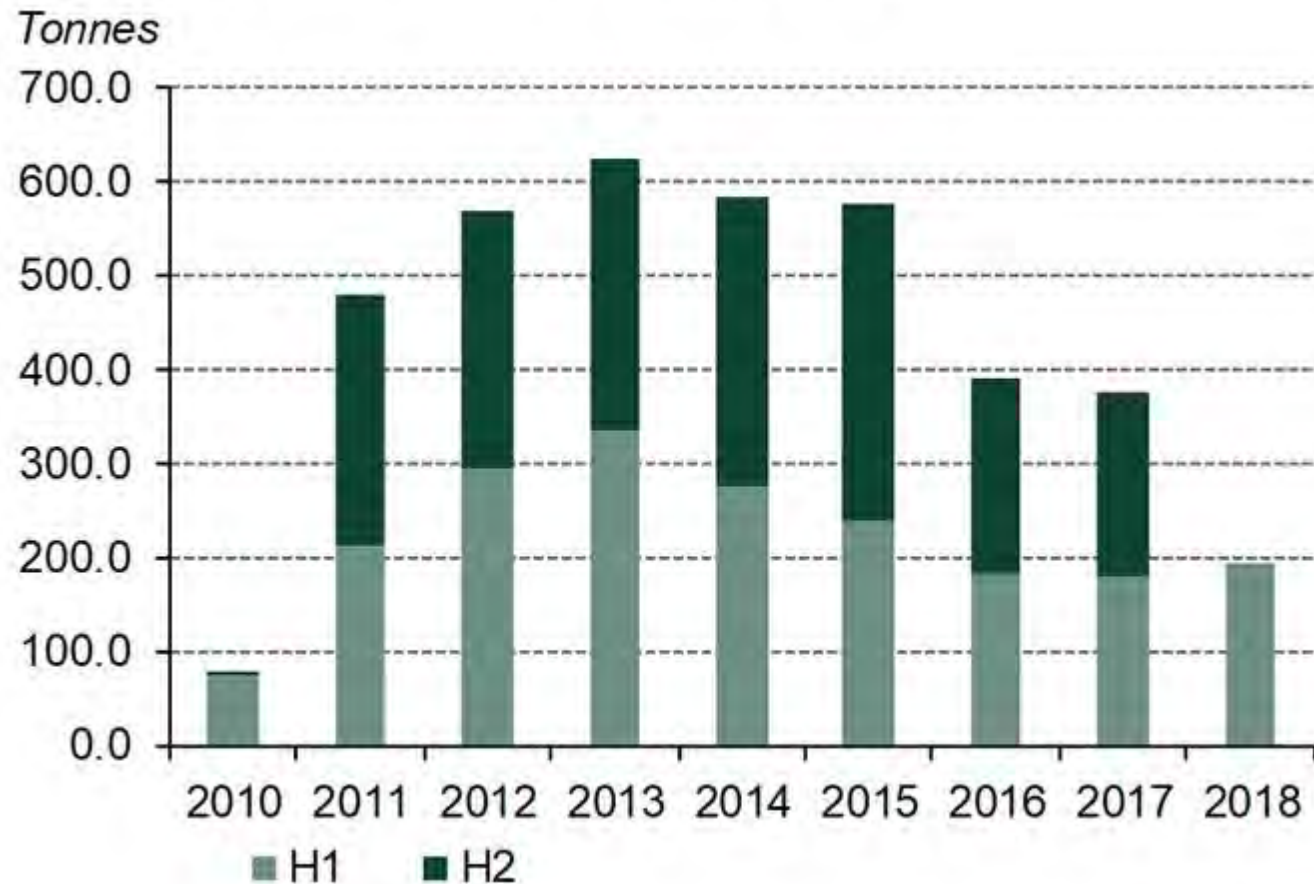
By [Rupert Rowling](#)

May 2, 2019, 12:00 PM GMT+8 *Updated on May 2, 2019, 10:23 PM GMT+8*

2019 First quarter (Q1) purchases of gold by central banks were the highest in recent years (7% increase)



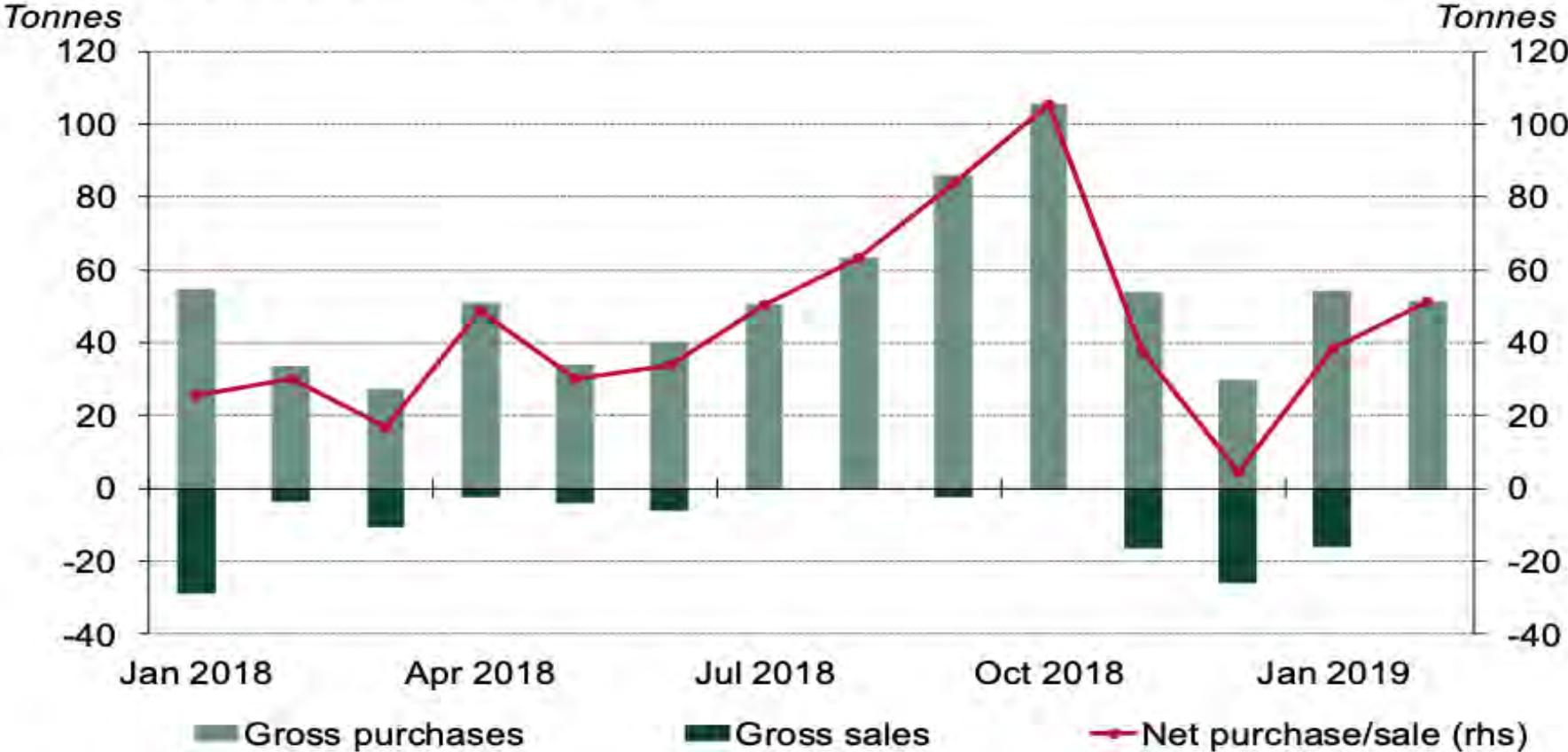
Net central bank purchases since 2010



Source: *Metals Focus; GFMS; Thomson Reuters; World Gold Council*



Reported central bank activity



Source: IMF IFS, ICE Benchmark Administration, World Gold Council



Gold is Turkey's only Hope at Saving the Lira - Expert

An anchor currency is the only viable option left.

By [Daniela Cambone](#) 

Aug 16, 2018 2:17 PM EDT

Protection against currency depreciation



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Russian airplane in Venezuela sparks rumors of gold theft by Maduro ally

By Bob Fredericks

January 31, 2019 | 12:54pm | Updated



Why invest in gold in the Philippines?



1. Growing appetite for “new” investments
2. Amongst the highest growing economies in the world

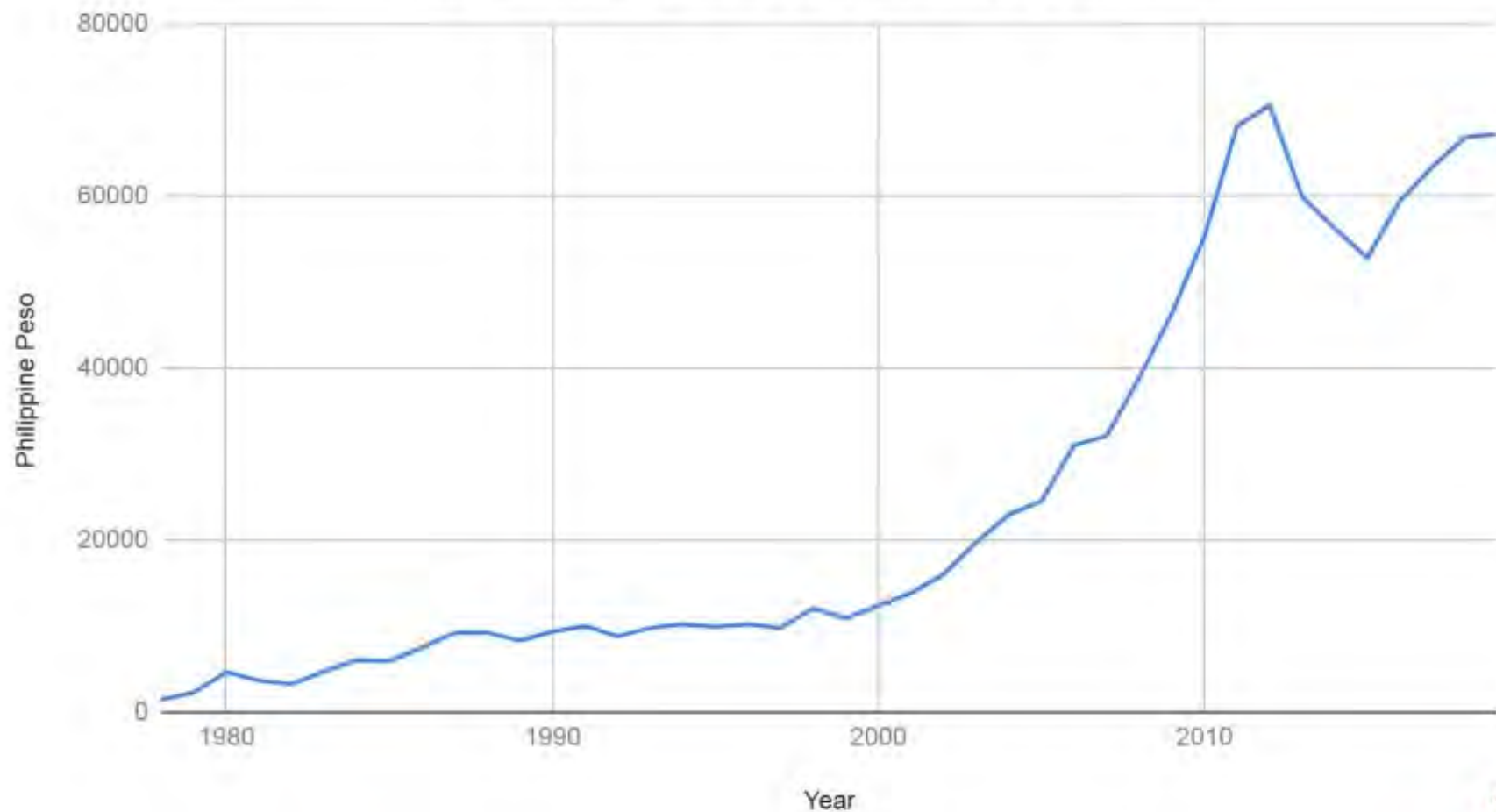
BUT-

1. Rising inflation
2. Depreciation of the Peso



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Price of 1ozt of Gold in Philippine Peso



Why should you advise your clients to invest in physical bullion?

1. Our responsibility to our clients - ensuring their interests are taken care of
1. Clients appreciate creative solutions
1. Fees - revenue sharing - for initial/ongoing purchases and recurring storage fees



Connecting you to Gold

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Thank You!



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