# **Reopening and return of China and Asia** Opportunities from *Growth Economies* and *Growth Sectors* in Asia *in the new normal*

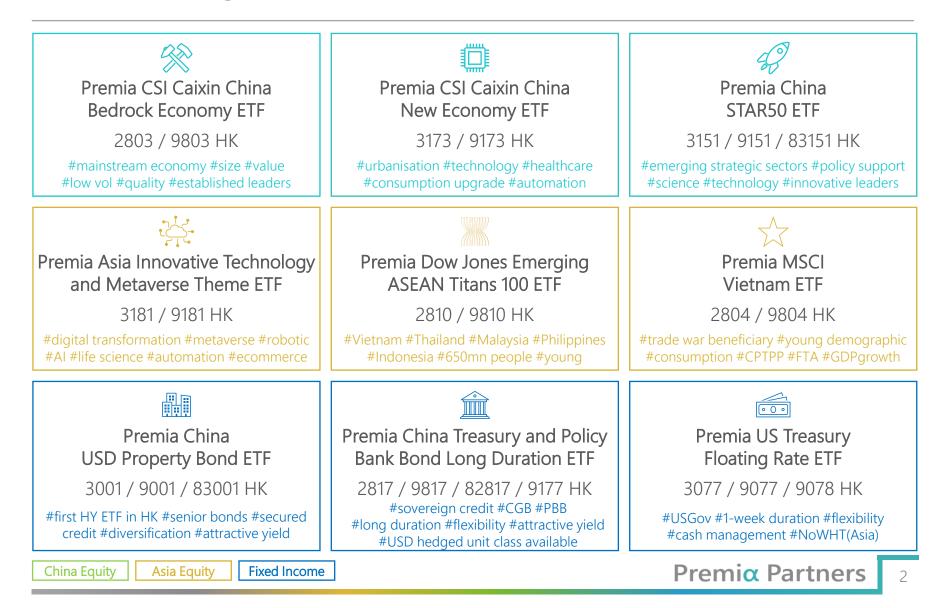
Q1 2023

**Smart Investing For Everyone** 

CONFIDENTIAL | INTENDED RECIPIENTS ONLY

WWW.PREMIA-PARTNERS.COM

### **Our ETF Strategies for Asia**





# **Positioning for opportunities in Asia**

# **Abrupt COVID policy pivot and support stance across sectors** China reopening is the biggest recovery rally factor for 2023

- China activity levels have passed their trough, with mobility rapidly normalizing, as seen in latest high frequency data across the country.
- Looking ahead, there are a number of important factors supporting extension of the current rally
- <u>Positive macro tailwinds</u> (upward revisions of 2023 GDP growth, policy easing, mild inflation and possible 2023 USD peaking vs CNY stability / appreciation)
- ✓ <u>Reduction in fear premium</u> vis-a-vis regulatory crackdown and geopolitical tension
- ✓ <u>Still very low valuations vis-a-vis global and its own historical average</u> MSCI China and A shares trading at 10.3x and 11.7x P/E and below historical average
- Strong Northbound Stock Connect inflows YTD already as investors rebuild from very light positions last year, plus historical highs of corporate buybacks
- Positive corporate earnings revision: from most empirical studies, earnings revision has been consistently more reliable forward indicator. Analysts are now expecting ~20%+ return for China equities for 2023.

# Outperformance of A over H Year-to-date

Especially Premia ETFs with more consistency and less volatility



Source: Bloomberg, Premia Partners analysis, 21/3/2023

# **Offshore or onshore for 2023 China opportunities? Both!**

Portfolio completion tools as China evolves from reopening to recovery

- China reopening and economic recovery supports positive earnings revision and corporate buybacks in 2023 – onshore markets offer more <u>sustained</u> opportunities
- A-shares especially new economy trading at lower band of historical averages with strong earnings growth

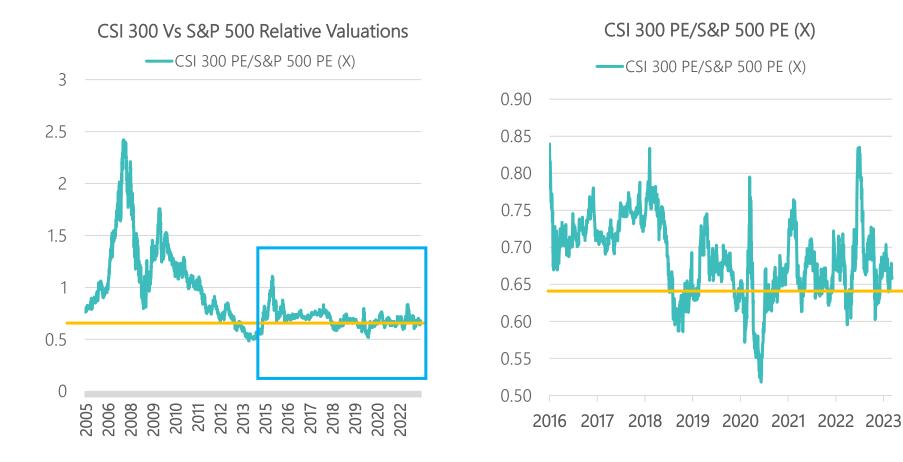
China equities - Stron	g earnings gro	owth with more	domestic following
------------------------	----------------	----------------	--------------------

	TTM EPS	2024 EPS	F12M	2023	2024	2023	2024
Index	Growth	Growth	P/E	P/E	P/E	PEG	PEG
CSI300	25.9%	14.5%	11.50	11.87	10.37	0.66	0.72
China bedrock	34.2%	13.2%	7.61	7.83	6.92	0.49	0.52
China new economy	33.1%	24.3%	20.58	21.67	17.43	1.06	0.72
MSCI China	26.5%	15.1%	9.89	10.22	8.88	0.51	0.59
MSCI AxJ	7.8%	20.3%	11.61	12.12	10.08	6.69	0.50
S&P500	0.9%	9.3%	17.34	16.08	14.72	1.54	1.59
Nasdaq	9.9%	14.7%	22.81	20.10	17.53	1.12	1.19

US equities – beginning of corrections and slow down in economic cycle

### **China's economy is at early stage recovery in its cycle** While the US is at a late, overheated, stage

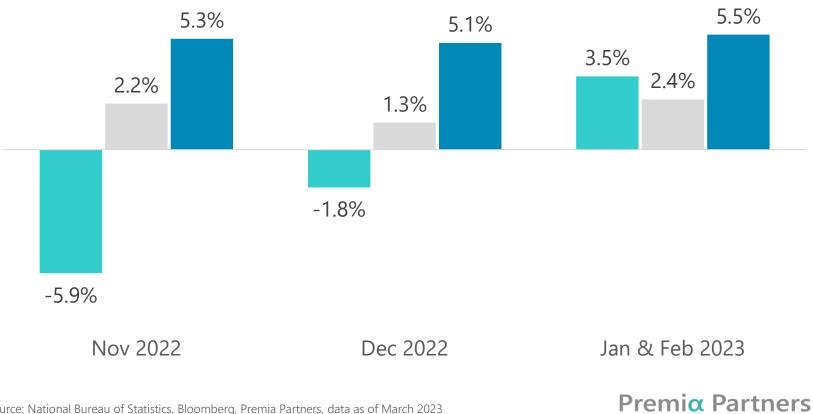
• Chinese equities valuations are also *at the low end of their cyclical range* 



# China has been gradually pickup in economic activities From fixed asset investment, industrial production to retail sales

China's economic indicators (YoY change)

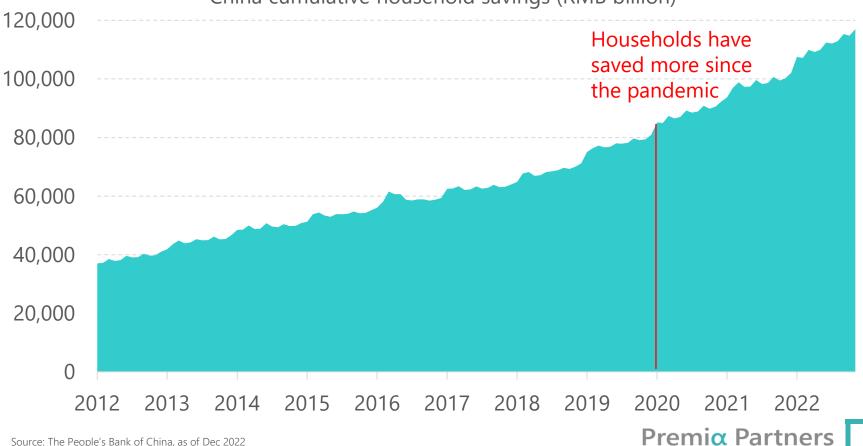
Retail sales Industrial production Fixed asset investment (cumulative)



Source: National Bureau of Statistics, Bloomberg, Premia Partners, data as of March 2023

## The COVID reopening may release strong spending power in 2023 Consumption would be an important driver for GDP growth

- Savings went up by over RMB 30 trillion, doubled the pace in the past
- Consumption recovery would take time though as revenge spends more likely to align with economic recovery, with shifting patterns also for experience rather than goods initially

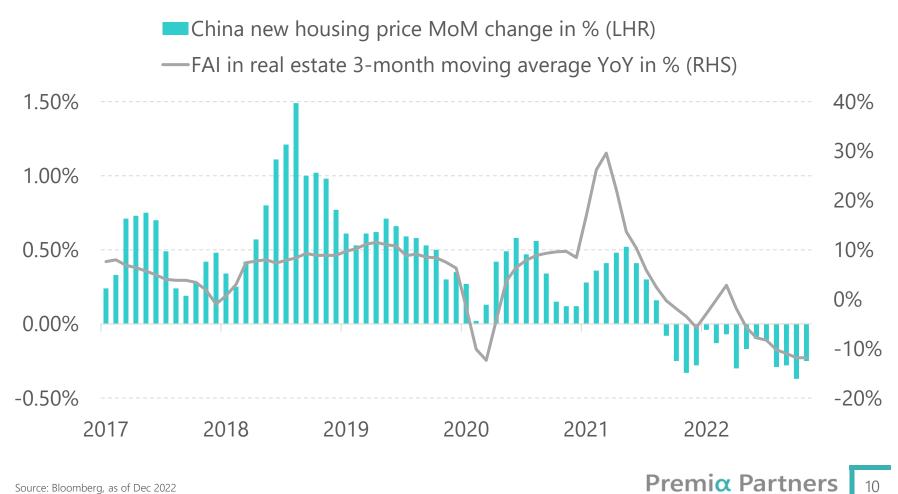


China cumulative household savings (RMB billion)

Source: The People's Bank of China, as of Dec 2022

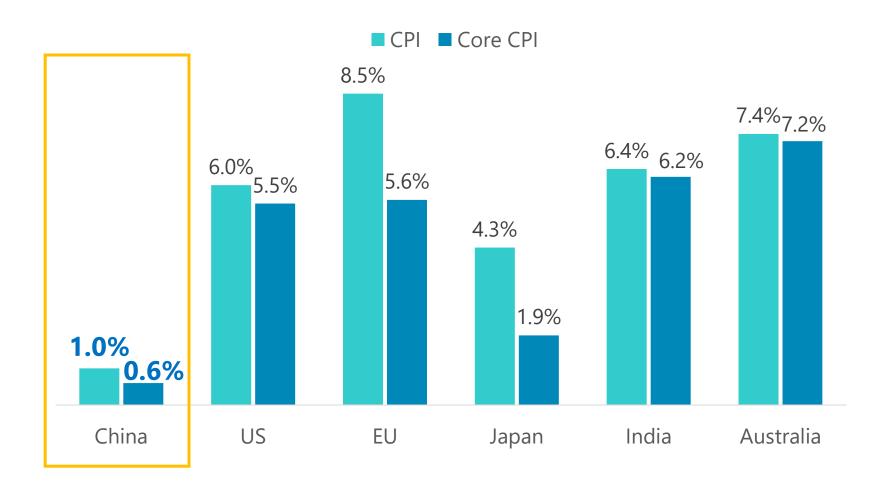
## Chinese government turns more supportive to the property sector

Restoration of buyer confidence in progress: 55 out of 70 cities saw month-to-month • increases in new home prices in Feb, higher than the 36 observed in Jan.



Source: Bloomberg, as of Dec 2022

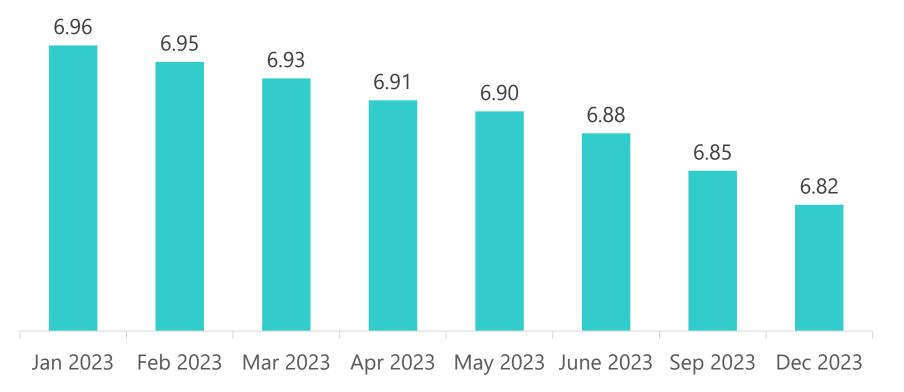
### **China's low inflation provides plenty room for monetary loosening policies** Contrary to global central banks that continue to focus on taming rising prices



## **Chinese yuan is entering another appreciation cycle against USD** Supported by capital inflows due to reopening and economic recovery

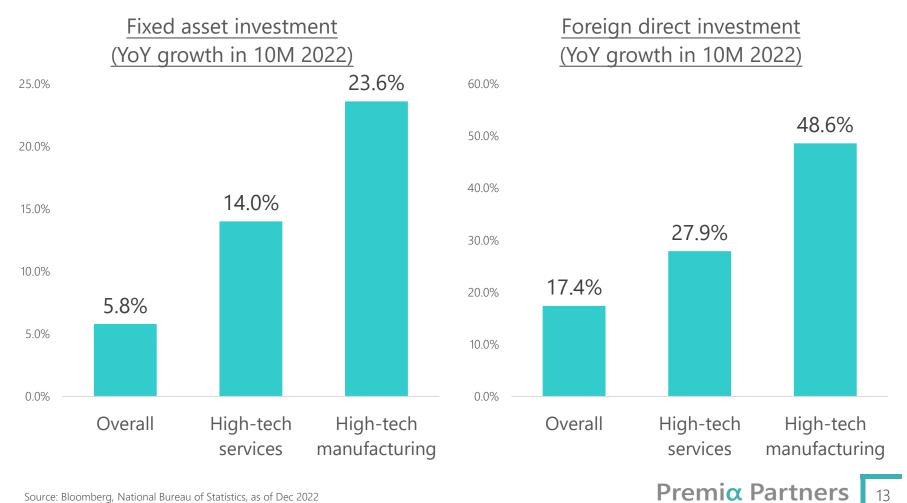
• USD peaking and Fed rate hike slowing/ coming to an end should also act favourably for Chinese assets

Chinese yuan non-deliverable forward rate (CNH per US dollar)



## China's investment in high-tech remains robust

Both domestic and overseas accelerate investment in high-tech industries •



## **Green economy is integral part of China's 14<sup>th</sup> FYP** China's green economy ecosystem build out and <u>Net Zero diplomacy</u>

- Decarbonization efforts and significant investments across 7 broad themes
- Empowered by technology and AI enabled designs and processes



### **Renewable Energy**

Solar, wind, hydro, hydrogen, nuclear, other clean energy

# [!!!!!!]

### **Digital Transformation**

IIoT, industrial automation, green process transformation, resource optimization, Al-enabled robotics



### **Green Infrastructure**

5G, national data centre and computing hubs, smart grids, UHV, GPS, charging piles, etc.



### **New Materials**

Enhance energy efficiency, reduce latency and waste, improve productivity



### **Green Enablers**

Semiconductor and computing power, hardware and software enablers



### **Green Living**

Smart cities, IoT, green buildings, green digital transformation



### Transportation

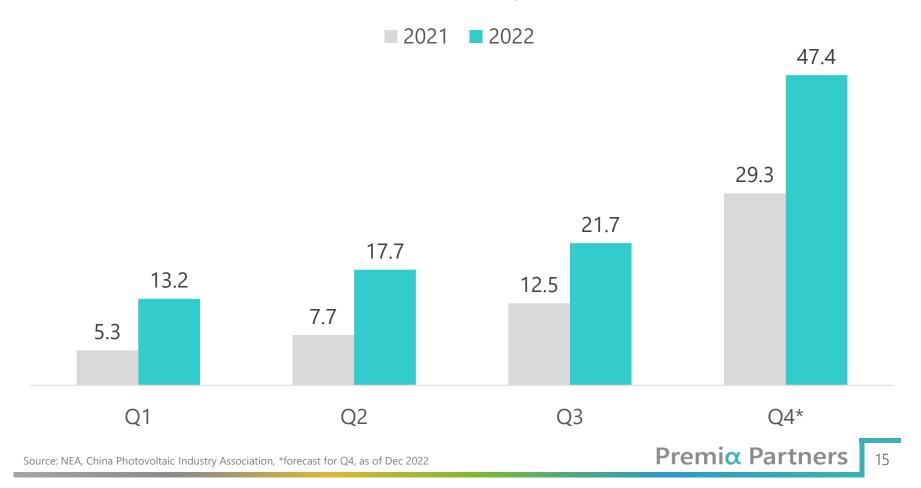
EVs, Intelligent transport systems (ITS)



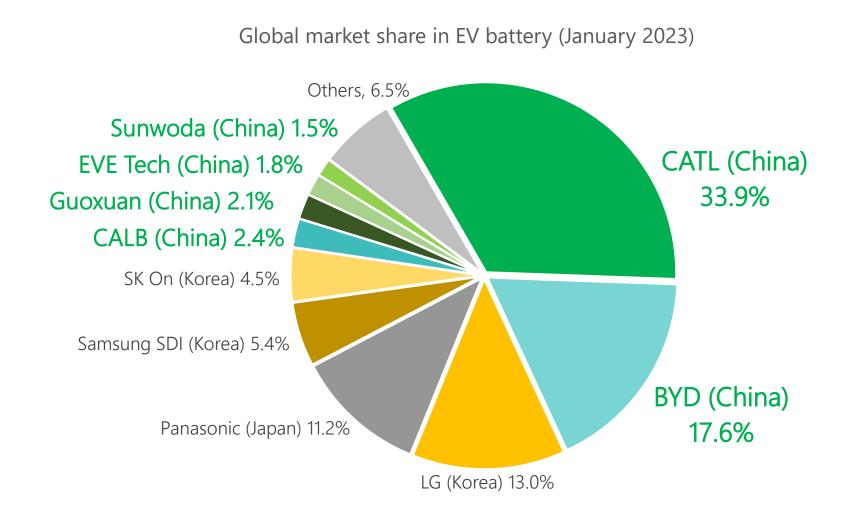
### **Solar: China is the global leader for solar technology and installation** Providing important alternative energy source during oil crises

• China also accounts for 97% of global solar wafer production

China's solar installation by quarter (GW)

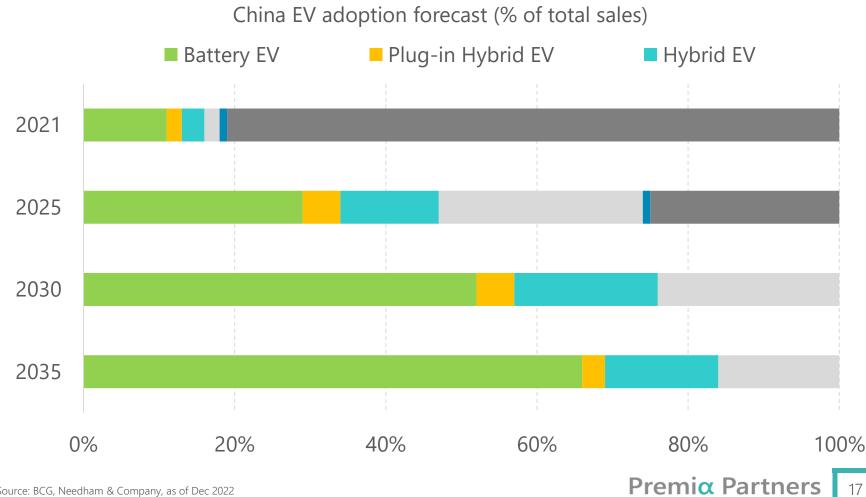


**EV Battery: China has been powering global EV ecosystem build out** Chinese manufacturers account for 6 out of Global Top 10 positions



## EV adoption: China's explosive EV growth stays on track

NEV will account for over 50% of total car sales by 2026 



Source: BCG, Needham & Company, as of Dec 2022

### **China provide attractive uncorrelated alpha and diversification benefits** Historically China A and parts of Asia tended to outperform during US corrections

### 3-year correlation (15/3/2020 – 15/3/2023)

Name	3173 Index	2803 Index	CSI300	MSCI Vietnam	S&P 500	Nasdaq	MSCI EM	MSCI AxJ	MSCI Japan	MSCI Europ	KWEB	HS Tech	20Y+ UST	20Y+ CGB	7-10Y UST	7-10Y CGB
3173 Index	1.00	0.51	0.84	0.14	0.21	0.31	0.50	0.54	0.08	0.18	0.49	0.64	-0.04	-0.19	0.09	-0.28
2803 Index	0.51	1.00	0.75	0.14	0.23	0.23	0.57	0.59	0.24	0.28	0.44	0.54	-0.06	-0.16	0.02	-0.25
CSI300	0.84	0.75	1.00	0.15	0.22	0.28	0.64	0.68	0.16	0.25	0.58	0.73	-0.09	-0.15	0.03	-0.26
MSCI Vietnam	0.14	0.14	0.15	1.00	0.29	0.28	0.32	0.30	0.22	0.24	0.23	0.18	-0.08	-0.06	0.08	-0.02
S&P 500	0.21	0.23	0.22	0.29	1.00	0.94	0.60	0.55	0.60	0.77	0.31	0.22	-0.20	0.06	0.09	0.01
Nasdaq	0.31	0.23	0.28	0.28	0.94	1.00	0.60	0.57	0.53	0.67	0.39	0.32	-0.20	-0.03	0.14	-0.06
MSCI EM	0.50	0.57	0.64	0.32	0.60	0.60	1.00	0.98	0.58	0.65	0.69	0.77	-0.24	-0.06	0.06	-0.18
MSCI AxJ	0.54	0.59	0.68	0.30	0.55	0.57	0.98	1.00	0.55	0.59	0.73	0.82	-0.24	-0.09	0.07	-0.20
MSCI Japan	0.08	0.24	0.16	0.22	0.60	0.53	0.58	0.55	1.00	0.59	0.29	0.27	-0.20	0.11	-0.03	0.04
MSCI Europe	0.18	0.28	0.25	0.24	0.77	0.67	0.65	0.59	0.59	1.00	0.34	0.28	-0.22	0.07	0.01	-0.02
KWEB	0.49	0.44	0.58	0.23	0.31	0.39	0.69	0.73	0.29	0.34	100	0.85	-0.18	-0.18	0.00	-0.29
HS Tech	0.64	0.54	0.73	0.18	0.22	0.32	0.77	0.82	0.27	0.28	0.85	1.00	-0.18	-0.23	0.04	-0.29
20Y+ UST	-0.01	-0.03	-0.06	-0.04	-0.12	-0.14	-0.18	-0.18	-0.19	-0.20	-0.16	-0.16	1.00	0.03	-0.17	-0.02
20Y+ CGB	-0.19	-0.16	-0.15	-0.06	0.06	-0.03	-0.06	-0.09	0.11	0.07	-0.18	-0.23	0.02	1.00	0.00	0.73
7-10Y UST	0.09	0.02	0.03	0.08	0.09	0.14	0.06	0.07	-0.03	0.01	0.00	0.04	-0.17	0.00	1.00	0.09
7-10Y CGB	-0.28	-0.25	-0.26	-0.02	0.01	-0.06	-0.18	-0.20	0.04	-0.02	-0.29	-0.29	-0.03	0.73	0.09	1.00

3173 Index = CSI Caixin Rayliant New Economic Engine Index. 2803 Index = CSI Caixin Rayliant Bedrock Economy Index Source: Bloomberg, Premia Partners, as of 15/3/2023

Premiα Partners 18

2.1

# Premia CSI Caixin China New Economy ETF (3173 / 9173 HK)

300 companies with strong R&D and growth potential

### Index Construction Methodology

	New Economy Screening ~900 stocks		nart-Beta Factors in Desigr ocks → 300 stocks	Rebalancing
•	All-cap universe <sup>2</sup> New economy sectors Focus on firms with light- assets	<ul> <li>Non-fixed Assessoring</li> <li>Financial Health Scoring</li> </ul>	• Liquidity	<ul> <li>Weighted by Growth &amp; Liquidity factors</li> <li>Annual rebalancing</li> </ul>
N	ew Economy Definition <sup>1</sup> :	Fixed Asset Factors:	Financial Health Factors:	Growth & Liquidity Factor
te Se gr Pc	killed talents, advanced schnology, light assets ectors with more sustainable rowth potential plicy supported sectors o *ST (special treatment) stocks	( Inventory ) ( Accounts Receivable ) ( Net PP&E )	<ul> <li>Debt Coverage</li> <li>Cash Ratios</li> <li>Net Profit Margin</li> <li>(Net Operating Assets)</li> <li>(Accruals)</li> </ul>	<ul> <li>Gross &amp; Operating Profitability</li> <li>(Asset &amp; Book Growth)</li> <li>R&amp;D Investment</li> <li>Market capitalization</li> <li>Turnover</li> </ul>

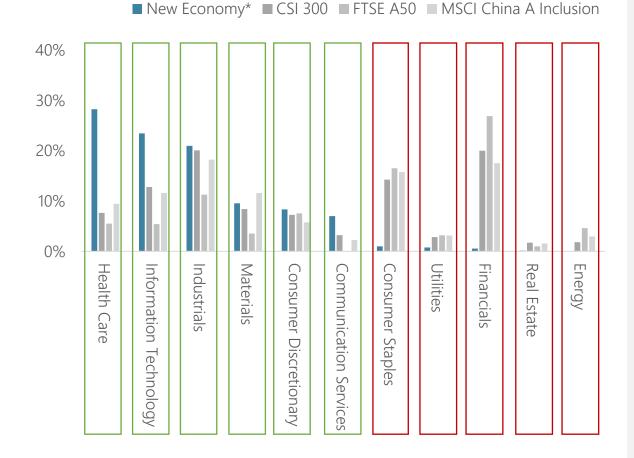
1: For more details on New Economy Sectors, please refer to Mastercard Caixin BBD China New Economy Index (NEI) developed by Caixin Insight Group CEBM and BBD; Source: Caixin Rayliant. Factors in bracket denote negative factors. 2: New listings can be included after 3 months.

20

**Premi**α Partners

Continued focus on green energy, hardcore tech, rising middle income class

### GICS Sectors Weighting Comparison vs. Major China Indices



### Highlights

- Sector exposure
  - Focus on Healthcare, Info Tech, Industrials, Consumer Disc. & Communications
  - Limited Financials, Consumer Staples, Utilities, Energy & Real Estate etc.
- Concentration risk
  - 41% in top 20 vs
  - 31% for CSI 300
  - 66% for FTSE A50
- Average market capitalization
  - 37B CNY VS
  - 157B for CSI 300
  - 457B for FTSE A50
- Leverage
  - 29% D/E vs
  - 168% for CSI 300
  - 174% for FTSE A50

Many New Economy sectors especially *strategic sector leaders* are only in A-shares

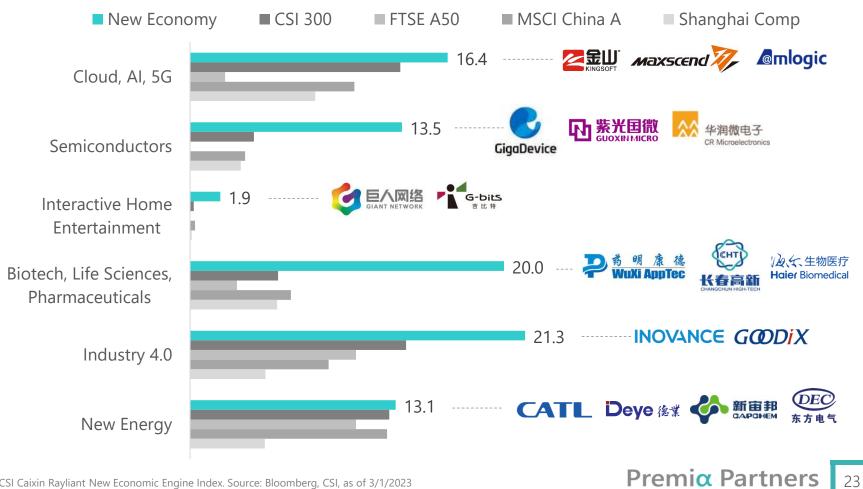
A-shares unique sectors and the example companies



Well-placed for opportunities from megatrends and policy supported sectors

### New Economy offers higher exposure in major themes

Theme weighting comparison vs. major China indices (%)



\*CSI Caixin Rayliant New Economic Engine Index. Source: Bloomberg, CSI, as of 3/1/2023

## **Premia CSI Caixin China New Economy ETF (3173 / 9173 HK)** Leading new economy innovators across various megatrends

### Top 10 Holdings of New Economy

Ticker	Name	Weight%	Highlights
300750	CATL	10.80	Dominant leader in EV battery manufacturing (Supplier for Tesla, BMW, Honda, Nissan, Hyundai, SAIC, Geely, etc.)
601888	China Tourism Group Duty Free (CTGDF)	4.95	Dominant leader in leisure and tourism especially in duty free market with over 90% domestic market share, jumping from global #4 2019 to global #1 duty-free operator with 22% market share in 2020 driven by inbound duty free businesses in China during covid
300760	Mindray Bio-Medical	3.02	Global leader in medical devices (including respirators) and in vitro diagnostic (IVD) equipment. Acquired world's top IVD raw materials supplier HyTest
000792	Qinghai Salt Lake	2.81	Leading lithium carbonate producer and the largest potash fertilizer in China accounting for 96% of China's potash fertilizer production and domestic sales.
000661	Inovance Technology	2.69	Global leading industrial automation solution provider with expertise across elevators, plastics, electric vehicles and industrial robotics
300124	Unigroup Guoxin	1.79	China's leading IC product and solution provider, focus in smart SIMs for 5G, payment, IoT, IIoT, AI, smart EV, applications for smart city and consumer/ enterprise digitalisation.
600436	Zhangzhou Pientzehuang Pharm	1.69	One of the <b>leading traditional Chinese medicine (TCM) manufacturer</b> . Its flagship namesake product Pientzehuang capsules is an anti-inflammatory medicine a widely used for treatment of cancer especially liver cancer.
300850	Semiconductor	1.50	Leading fabless semiconductor company engaged in advanced memory technology and IC solutions with expertise in flash memory, micro control unit (MCU) and smart sensors
603986	Chang Chun High and New Technology	1.50	Leading biopharmaceuticals company and leader in research and incubation of genetic engineering pharmaceuticals, biological vaccines, modern traditional Chinese medicine
600276	Jiangsu Hengrui	1.36	Long established pharmaceutical industry leader in China with strong R&D capabilities, among the largest players in the fast growing Chinese oncology market

Premiα Partners

24

2.2

# Premia China STAR50 ETF (3151 / 9151 / 83151 HK)

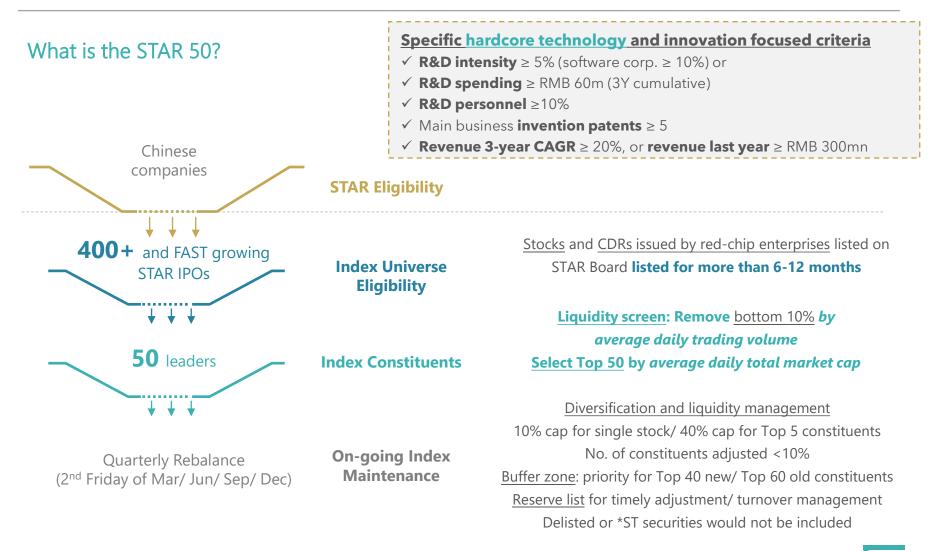
# STAR board would be the investment manifestation of emerging innovators incubated and strengthened by policy tailwinds

The STAR board, which stands for the "Shanghai Stock Exchange Science and Technology Innovation Board" is a <u>strategic board under the Shanghai Stock Exchange</u>, designed to be the platform that gathers existing leaders and incubate emerging innovators that are:



- First board in China that initiates registration-based IPOs
- Similar to Nasdaq, allows innovative companies to get listed before reaching profitability
- Strategic platform to incubate leading innovators with hardcore technology that would go for overseas listings or stay as strong late-stage PE candidates
- One of world's top IPO venues since opening in July 2019 with 25 listings, STAR board now comprises 509 firms with total market cap of ~RMB3.2 trillion, plus 872 companies in registration review pipeline as of Mar 15<sup>th</sup> 2023
- Pilot introduction of market making system in 2022 CSRC consultation between Jan 7<sup>th</sup> Feb 6<sup>th</sup> 2022

A liquid basket of innovation leaders from the robustly defined STAR universe



A diversified exposure and a representative sample of the STAR board

### STAR 50 sector and market cap breakdowns

- New Generation IT, 44.5%
- Biomedicine, 12.7%
- New Materials, 2.4%
- High-end Equipment, 9.6%
- New Energy, 21.8%
- Energy Conservation & Environmental Protection, 5.2%

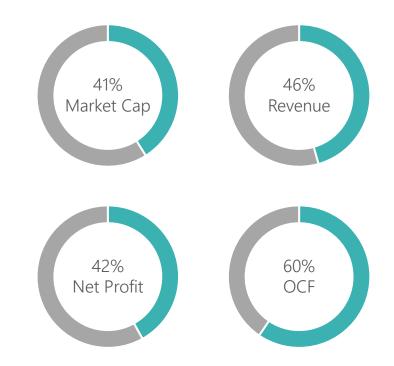


By

**Exposures** 

- Large Cap (>RMB 70Bn), 39%
- Mid Cap (RMB 20-70Bn), 59%
- Small Cap (<RMB 20Bn), 2%

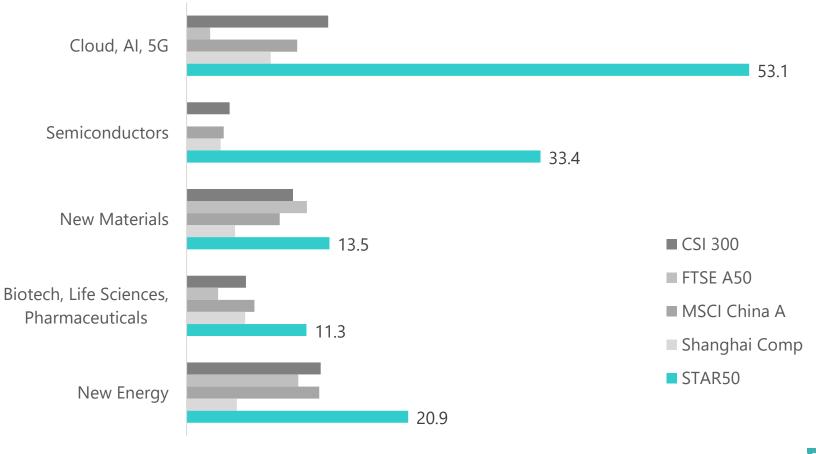
# STAR 50 's coverage as a % of the total STAR board (501 stocks)



Well placed to capture opportunities from megatrends and policy support

### STAR 50 offers higher exposure in major themes

Sectors Weighting Comparison vs. Major China Indices (%)



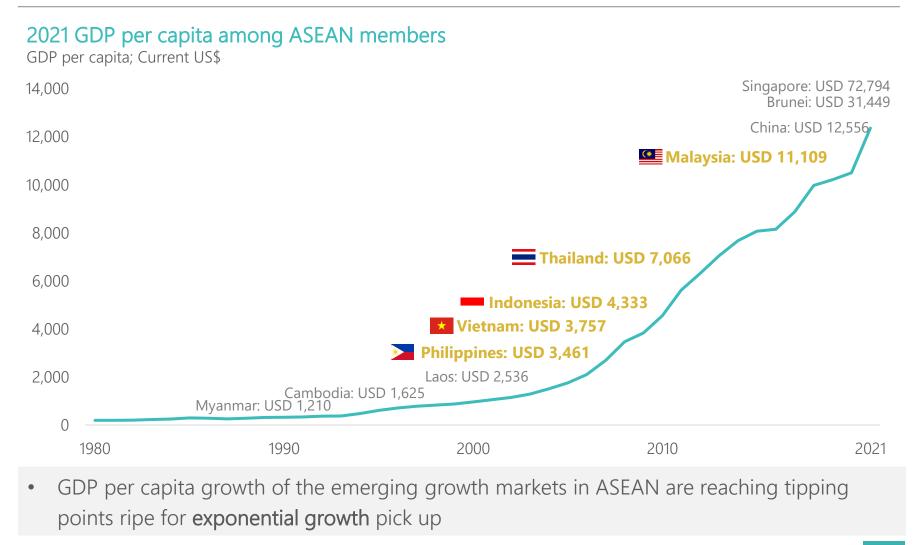
### Top holdings evolve as the STAR Board continues to be vibrant listing venue

Name	GICS Sector	%	Highlights
SMIC	Info Tech	10.27	China's largest and leading chipmaker, which is key to China's plans to boost self-sufficiency in the semiconductor industry
Trina Solar	Info Tech	6.60	<b>Global leading photovoltaic (PV) solution company</b> that produces the largest 210mm wafer with <b>world's highest energy yield</b> reducing PV's Levelized Cost of Energy (LCOE). Dominant global market share covering the largest national PV infrastructures around the world
Kingsoft Office	Info Tech	6.06	China's leading office software and internet service provider who also provides cloud computing, system integration, and other services
AMEC	Info Tech	5.75	China's leading provider of advanced process technologies and equipment for manufacturers of semiconductors and LEDs globally. Its etch tools enable chipmakers to build devices at nodes as low as 5nm, and its MOCVD systems are market leader for production of Blue LEDs
Montage Technology	Info Tech	4.75	World leading IC design company, providing high performance chip-based solutions for cloud computing and artificial intelligence applications
Zhejiang Supcon Technology	Info Tech	3.78	China's leading <b>industrial automation and intelligent manufacturing solutions provider</b> , as well as the largest producer of distributed control systems used for IIoT, big data, digitalisation and AI. Partnership with Saudi Aramco to provide automation and business solutions
China Resources Microelectronics	Info Tech	3.35	China's largest integrated device manufacturer (IDM), with integrated operation across full value chain including IC design, wafer manufacturing, package test
Shenzhen Transsion	Info Tech	3.12	<b>#1 dominant smartphone brand maker in Africa</b> , expanding to Southeast Asia and India, with product lines expansion to accessories, home appliances, mobile internet
Western Superconducting	Materials	2.91	Leading producer of high-end Titanium Alloy and superconducting materials. The only Chinese company that produces NbTi and Nb3Sn superconductors commonly used in healthcare equipment and new energy infrastructure
Pylon Technologies	Industrials	2.66	Leading wafer company in research and production of wide range of wafer sized from under 200mm to over 300mm, exporting to America, Europe and Asia. Acquired Okmetic, world's 7th largest wafer manufacturer headquartered in Finland.



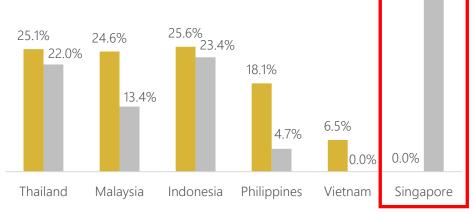
# Premia Dow Jones Emerging ASEAN Titans 100 ETF (2810 / 9810 HK)

### **Premia Dow Jones Emerging ASEAN Titans 100 ETF (2810 / 9810 HK)** ASEAN in the context of China's GDP per capita



### Premia Dow Jones Emerging ASEAN Titans 100 ETF (2810 / 9810 HK) Designed for opportunities from growth economies in ASEAN/ Emerging Asia

#### The 100 "Titans" Emerging **Portfolio Design** Market & Economic Size **ASEAN Universe** Concentration limits to lower risk: All S&P Global BMI stocks Stocks selected via weighted score: • for Indonesia, Malaysia, • Float-adjusted mkt cap (60%) 25% country cap **Thailand, The Philippines** • **Revenue** (20%) • 8% company cap and Vietnam • Net income (20%) Focuses on growth economies in Top holdings **ASEAN and Emerging Asia** Dow Jones Emerging ASEAN Titans 100 ■ FTSE ASEAN 40\* S BCA Indonesia Financial 36.6%

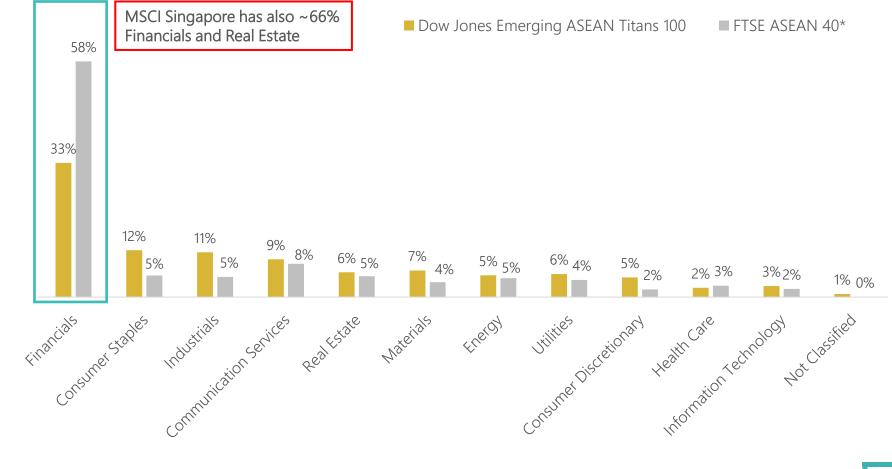


\*Allocation of ASEA US is used to represent FTSE ASEAN 40 Index Source: S&P Dow Jones Indices, Bloomberg, Premia Partners; as of 28/2/2023 RANK BRIIndonesia FinancialPUBLIC BANKMalaysia FinancialMalaysia FinancialMalaysia FinancialMalaysia FinancialMalaysia FinancialMalaysia FinancialMalaysia FinancialMalaysia FinancialMalaysia Financial

### Premiα Partners 33

### **Premia Dow Jones Emerging ASEAN Titans 100 ETF (2810 / 9810 HK)** Less concentration in Financials & better overall diversification

### **GICS sector breakdown**



### Premia Dow Jones Emerging ASEAN Titans 100 ETF (2810 / 9810 HK) Most established leaders of emerging ASEAN countries

### Top 10 Holdings

Ticker	Name	Weight%	Highlights
BBCA	Bank Central Asia	6.17%	Dominant leader of commercial banking and personal banking services in Indonesia Largest bank in Indonesia by market value with 1000-plus branches. Strong historical performance with highest CASA (current account saving account) ratio among peers.
BBRI	Bank Rakyat Indonesia	4.57%	Second largest bank in Indonesia with digital transformation. One of the largest state-owned bank specializing in micro and SME segments. With MSME loan to approximately 30 million retail clients through 4,000 branches across Indonesia, Singapore, Timor Leste, Hong Kong, Taiwan, and the US.
MAY	Malayan Banking	3.37%	Top commercial bank in Malaysia with exposure in Singapore, Indonesia and Cambodia. The bank's Islamic banking subsidiary is the biggest Islamic bank in Malaysia and ASEAN.
SM	SM Investments Corp	3.24%	Largest conglomerate in the Philippines, the holding company of SM Prime, and BDO the largest lender, as well as other retail and venture investments in the Philippines.
РВК	Public Bank	3.23%	Lead retail bank serving SMEs across Asia with strong profit margin and operations of 443 branches and 2,078 self-service terminals in Malaysia, as well as 32 branches in Hong Kong, 5 in China, 31 in Cambodia, 29 in Vietnam, 4 in Laos, and 3 in Sri Lanka.
BMRI	Bank Mandiri Persero Tbk	3.08%	Largest retail bank in Indonesia in terms of assets, loans and deposits, operating in Indonesia 2,511 branches and 7 branches abroad. It was established in 1998 by merger of 4 state-owned banks: Bank Bumi Daya, Bank Dagang Negara, Bank Ekspor Impor Indonesia, and Bank Pembangunan Indonesia.
SMPH	SM Prime Holdings	2.89%	Largest integrated property developer in the Philippines, covering development, sale and leasing of commercial and residential property in Philippines, China, and Southeast Asia.
DELTA-R	Delta Electronics (Thailand)	2.76%	Thailand manufacturing arm of Taiwan's <b>Delta Electronics</b> , a leading producer in <b>EV charging system</b> , <b>power</b> <b>management and PV invertor etc</b> . Delta Thailand also engages in rapid growing <b>industrial automation and</b> <b>data center infrastructure</b> .
TLKM	Telkom Indonesia	2.56%	<b>Dominant telecommunication conglomerate in Indonesia</b> , providing information and communication technology (ICT) services and telecom networks with high margin.
CIMB	CIMB Group	2.09%	<b>Regional banking group headquartered in Malaysia</b> with operations across 15 countries, and fast-growing through acquisitions including Royal Bank of Scotland's APAC investment banking business in 2012. Sovereign fund Khazanah is the major shareholder with 30% stake, Mitsubishi UFJ Financial Group holds 5%.

### Premiα Partners 35



Why Vietnam? Long term growth story from intact to IMPROVED through COVID

- Resilient growth through COVID with positive GDP growth in 2022 (~7.0%) and 2023 (est. 6.2%)
- Stable macro environment: currency, record high currency reserve, stable inflation
- Silver lining beneficiary in US China tension China plus one story
- Major beneficiary of regional trade pacts: <u>RCEP newly effective from Jan 2022</u> plus CPTPP agreements
- MSCI index inclusion largest constituent in Frontier Markets and in line for upgrade to EM

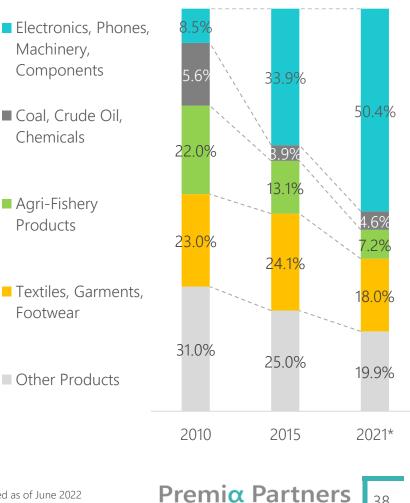


Beneficiary of China US tension: exports expands and moving up value chain

### Global companies are expanding their manufacturing bases in Vietnam<sup>1</sup>

Total Remark Company Investment 50% of Samsung's smartphones manufactured SAMSUNG USD 17 bn in Vietnam Building a US\$220-million R&D centre in Hanoi 70% of LG Vietnam's USD 1.5 bn BIG products exported to over 35 countries 80% of Intel's chips made in (intel) USD 1.0 bn Vietnam 80% of Canon's laser Canon USD 300 mn printers produced in Vietnam 3 GW of cell lines and 7 GW LONGI USD 253 mn of solar module production capacity in Vietnam Expand production in FOXCONN USD 270 mn Vietnam for Apple product assembly

### Vietnam exports by category over time<sup>2</sup>



Source<sup>1</sup>: Reuters, VietnamPlus, Intel, Longi and Forbes Source<sup>2</sup>: UN Comtrade database, General Statistics Office of Vietnam; Preliminary data for 2021, extracted as of June 2022

38

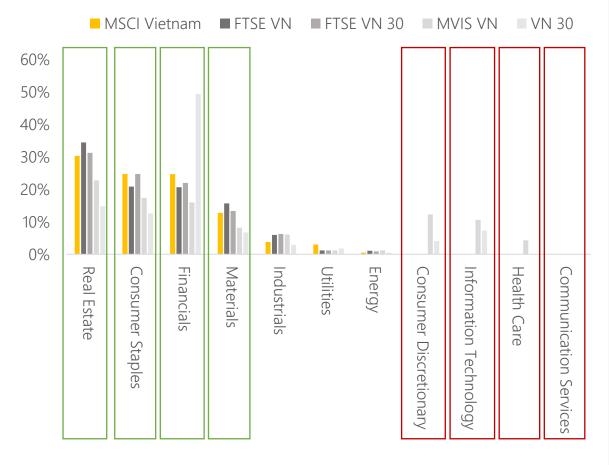
Designed to capture the performance of large, mid cap VN stocks



**Premiα Partners** 39

Large cap tilt for opportunities from buildout of infrastructure, manufacturing and urbanization with less concentration for Real Estate than FTSE Vietnam indices

# GICS Sectors Weighting Comparison vs. FTSE Vietnam 30 and other Vietnam indices



Source: Bloomberg, Premia Partners; as of 23/3/2023

### Highlights

- Sector exposure
  - Top sectors include real estate, consumer staples, financials and Materials
  - Less exposed to cyclicals such as consumer discretionary, IT, healthcare and Communications
- Concentration risk
  - 84% in top 10 vs
  - 82% for FTSE Vietnam
  - 75% for FTSE Vietnam 30
  - 54% for MVIS VN
  - 63% for VN 30
- Average market cap (USD' million)
  - 4,255 for MSCI Vietnam vs
  - 2,678 for FTSE Vietnam
  - 2,660 for FTSE Vietnam 30
  - 1,769 for MVIS VN
  - 4,067 for VN 30

## Top 10 holdings that play important roles for Vietnam's economy

Ticker	Company	GICS	%	Description			
HPG	Hoa Phat Group	Materials	12.82%	Southeast Aria's largest staal producer heastitad from government's increasing infrastructure			
VNM	Viet Nam Dairy (Vinamilk)	Consumer Staples	12.15%	Vietnam's largest diary and food processing company with 50%+ market share. Exports to 55 countries including US, Europe and Australia. Foreign shareholders: F&N Diary, JC&C.			
VHM	Vinhomes JSC	Real Estate	11.51%	Subsidiary of Vingroup in real estate and property management. Leader in luxury smart-city projects in HCMC and Hanoi. Well-positioned for Vietnam's residential property growth given market-leading position, large land bank, unique mixed-use developments.			
VIC	Vingroup JSC	Real Estate	11.09%	Vietnam's largest conglomerate covering real estate, hospitality, retail services and entertainment. Subsidiary Vinfast has revamped to be 100% EV manufacturing and is rolling out new EVs in US and Europe in 2022, and is planning for US IPO.			
MSN	Masan Group	Consumer Staples	9.91%	Leading private sector companies with businesses across retail grocery, food & beverage, consumer agriculture & meat, high tech materials (fluorspar, bismuth, has world's largest tungsten mine) and financial services (Techcombank, leading commercial bank in Vietnam)			
VCB	Bank For Foreign Trade	Financials	9.47%	Largest retail and investment bank in Vietnam, and Forbes named as bank with greatest brand value. Major shareholders: State Bank of Vietnam (central bank), Mizuho Bank.			
VRE	Vincom Retail	Real Estate	6.02%	Listed subsidiary of Vingroup. Vietnam's largest shopping mall network – 80 retail malls in 43 cities and provinces. Beneficiary of urbanisation, rising middle income class and strong consumption growth from young population.			
SSI	SSI Securities	Financials	4.67%	SSI Securities Corp. is a Vietnam-based provider of financial investment services, which is engaged in the provision of brokerage services, securities trading, finance and investment advisory service, custodian service, and underwriting for share issuance.			
VJC	VietJet Aviation	Industrials	3.78%	Vietnam's largest aviation company, operating more than 197 domestic and international routes. With the tailwind from country's reopening and easing visitor quarantine measures.			
SAB	Saigon Beer (Sabeco)	Consumer Staples	2.65%	Leading provider of beverages including over 40% market share of beer in Vietnam, with products including vodka, bottled water, brandy, wine, soft drinks and beer with distribution globally. Thailand's largest beverage maker ThaiBev is the major shareholder with ~54% stake.			
Source: I	Source: Bloomberg; Premia Partners; as of 23/3/2023 Premia Partners 4						

#### DISCLAIMER

This material is confidential and is for information to intended recipients only. Premia ETF Series and its sub-funds ("Products") are funds authorized by Hong Kong Securities and Futures Commission ("SFC"). SFC authorization is not a recommendation or endorsement of the Products and it does not guarantee the commercial merits of the scheme and its performance. This document does not constitute an offer, recommendation or solicitation to buy or sell any security or enter into any other transaction in any jurisdiction. For potential investors in jurisdictions other than in Hong Kong, please seek professional advice as to the eligibility of subscription of the Products.

Any form of publication, duplication, extraction, transmission and passing on of the contents of this material is not permitted and is unauthorised.

The views and opinions expressed in this document, which are subject to change without notice, are those of Premia Partners Company Limited ("Company") at the time of publication. These are only views and opinions and potential investors shall be responsible for any action taken on the basis of this information. Some of the information contained herein including any expression of opinion or forecast has been obtained from or is based on sources believed by us to be reliable as at the date it is made. The information is given on the understanding that any person who acts upon it or otherwise changes his or her position in reliance thereon does so entirely at his or her own risk without liability on our part. There is no guarantee that any investment strategies and processes discussed herein will be effective under all market conditions and investors should evaluate their ability to invest for a long-term based on their individual risk profile especially during periods of downturn in the market.

In addition, projections and forward-looking statements in the material reflect various assumptions of management concerning the anticipated future of the business ideas, and are subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond control of any management or governance. Accordingly, there can be no assurance that such projections and forward-looking statements will be realized. The actual results or investment return may vary from the anticipated results and such variations may be material and potential investor should bear any potential risks in respect thereof. Investment involves risks. Potential investor should read the offering documents of the Products (including the risk factors), ensure they understand the nature of the Products, consider their own investment objectives and risk tolerance level before making any investment decision. They should make an independent assessment of the merits of pursuing any investment and should consult their professional advisors before making any investment decision.

CSI Caixin Rayliant Bedrock Economy Index and CSI Caixin Rayliant New Economic Engine Index ("Indices") are calculated by China Securities Index Company Limited ("CSI"). CSI does not make any representation or warranty as to the accuracy, completeness, reliability, or otherwise of each of the Indices or any data included therein. CSI does not make any representation regarding the use, or the result of use, of the Indices or any data included therein or any security (or combination thereof) comprising the Indices.

"FactSet" and "Premia FactSet Asia Metaverse and Innovative Technology Index" are trademarks of FactSet Research Systems Inc. and have been licensed for use by the Company. The Products are not sponsored, endorsed, sold or promoted by FactSet Research Systems Inc. and FactSet Research Systems Inc. makes no representation regarding the advisability of investing in the Products. FactSet Research Systems Inc. does not guarantee the accuracy and/or the completeness of the Premia FactSet Asia Metaverse and Innovative Technology Index or any data included therein and FactSet Research Systems Inc. shall have no liability for any errors, omissions, or interruptions therein.



Smart Investing For Everyone www.premia-partners.com

### DISCLAIMER

The "Dow Jones Emerging ASEAN Titans 100 Index" is a product of S&P Dow Jones Indices LLC or its affiliates ("SPDJI") and has been licensed for use by the Company. Standard & Poor's® and S&P® are registered trademarks of Standard & Poor's Financial Services LLC ("S&P"); Dow Jones® is a registered trademark of Dow Jones Trademark Holdings LLC ("Dow Jones"); and these trademarks have been licensed for use by SPDJI and sublicensed for certain purposes by the Company. The products are not sponsored, endorsed, sold or promoted by SPDJI, Dow Jones, S&P, their respective affiliates, and none of such parties make any representation regarding the advisability of investing in such product(s) nor do they have any liability for any errors, omissions, or interruptions of the Dow Jones Emerging ASEAN Titans 100 Index.

"Bloomberg®" and Bloomberg US Treasury Floating Rate Bond Index are service marks of Bloomberg Finance L.P. and its affiliates, including Bloomberg Index Services Limited ("BISL"), the administrator of the index (collectively, "Bloomberg") and have been licensed for use for certain purposes by the Company. Bloomberg is not affiliated with the Company, and Bloomberg does not approve, endorse, review, or recommend Premia US Treasury Floating Rate ETF. Bloomberg does not guarantee the timeliness, accurateness, or completeness of any data or information relating to Premia US Treasury Floating Rate ETF.

Premia MSCI Vietnam ETF is not sponsored, endorsed, or promoted by MSCI, and MCSI bears no liability with respect to any such funds or securities or any index on which such funds or securities are based. The Prospectus contains a more detailed description of the limited relationship MSCI has with the Company and any related funds.

ICE Data Indices, LLC, is used with permission. "ICE SM/®" is a service/trade mark of ICE Data Indices, LLC or its affiliates and has been licensed, along with ICE 1-5 Year USD China Senior Real Estate Corporate Constrained Index / ICE 10+ Year China Government & Policy Bank Index ("ICE Indices") for use by the Company in connection with Premia China USD Property Bond ETF and Premia China Treasury and Policy Bank Bond Long Duration ETF ("Bond Products"). Neither the Company, Premia ETF Series (the "Trust") nor the Bond Products, as applicable, is sponsored, endorsed, sold or promoted by ICE Data Indices, LLC, its affiliates or its Third Party Suppliers ("ICE Data and its Suppliers"). ICE Data and its Suppliers make no representations or warranties regarding the advisability of investing in securities generally, in the Bond Product particularly, the Trust or the ability of the Index to track general market performance. Past performance of the respective ICE Indices is not an indicator of or a guarantee of future results.

ICE DATA AND ITS SUPPLIERS DISCLAIM ANY AND ALL WARRANTIES AND REPRESENTATIONS, EXPRESS AND/OR IMPLIED, INCLUDING ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE, INCLUDING THE ICE INDICES, INDEX DATA AND ANY INFORMATION INCLUDED IN, RELATED TO, OR DERIVED THEREFROM ("INDEX DATA"). ICE DATA AND ITS SUPPLIERS SHALL NOT BE SUBJECT TO ANY DAMAGES OR LIABILITY WITH RESPECT TO THE ADEQUACY, ACCURACY, TIMELINESS OR COMPLETENESS OF THE ICE INDICES AND THE INDEX DATA, WHICH ARE PROVIDED ON AN "AS IS" BASIS AND YOUR USE IS AT YOUR OWN RISK.

All rights in the SSE Science and Technology Innovation Board 50 Index ("Index") vest in Shanghai Stock Exchange ("SSE"). Neither SSE nor China Securities Index Company ("CSI") makes any warranties, express or implied, regarding the accuracy or completeness of any data related to the Index. Neither SSE nor CSI is liable to any person for any error of the Index (whether due to negligence or otherwise), or under any obligation to advise any person of any error therein. The ETF based on the Index is in no way sponsored, endorsed, sold or promoted by SSE or CSI. Neither SSE nor CSI shall have any liability with respect thereto.

The content of the material has not been reviewed by the SFC.

Issuer of this material: Premia Partners Company Limited



Smart Investing For Everyone

www.premia-partners.com