

### Multi-Sector Income Fund: Seeking Opportunities Off the Beaten Track

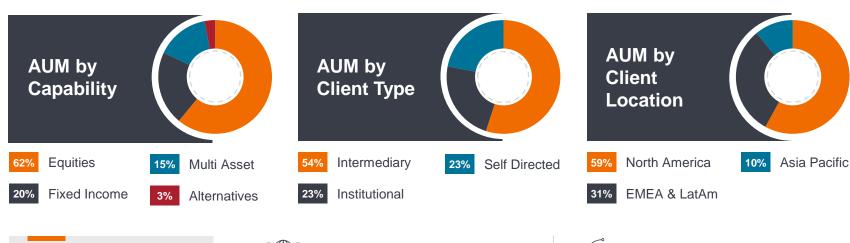
Hubbis Investment Forum – Singapore 2023

Wednesday, 1st November 2023

Phil Gronniger, CFA
Client Portfolio Manager

### Firm overview

Assets under management: \$322.1 bn | £253.3 bn | €295.2 bn







More than **2,000** Employees worldwide



24 Offices worldwide



13 years

average portfolio managers firm tenure



**22** years

average portfolio managers industry experience

Source: Janus Henderson Investors, as at 30 September 2023 (AUM as at 30 June 2023).

AUM data excludes Exchange-Traded Note (ETN) assets. Note:

### Fixed Income capabilities







Seth Meyer, CFA
Head of Fixed Income Strategy
25 years experience



110
Fixed Income investment professionals

### 6 locations

assets under management

\$83.1 bn

London, Denver, Copenhagen, Newport Beach, Sydney, Melbourne

## AUM by Capability



30%	Core/Core Plus	\$24.6 bn
17%	Australian Fixed Interest	\$14.3 bn
16%	Corporate Credit	\$13.1 bn
13%	Global Bonds	\$10.9 bn
9%	Absolute Return	\$7.2 bn
7%	Securitized Credit	\$6.1 bn
7%	Multi-Sector Credit	\$5.7 bn
1%	Emerging Markets	\$1.2 bn

Core / Core Plus	Australian Fixed Interest	Corporate Credit	Global Bonds
Greg Wilensky, CFA	Jay Sivapalan, CFA	Jim Cielinski, CFA Tom Ross, CFA	John Pattullo Jenna Barnard, CFA

Absolute Return	Securitised Credit	Multi-Sector Credit	Emerging Markets Debt
Daniel Siluk Jason England	John Kerschner, CFA Colin Fleury	John Lloyd	Bent Lystbaek Jacob Nielsen Thomas Haugaard Sorin Pirău, CFA

Source: Janus Henderson Investors, as at 30 September 2023 (AUM as at 30 June 2023).

Note: The fixed income sleeve of the Balanced strategy is included in the Core/Core Plus capability and total AUM.

Why is fixed income investing so hard?



# Trying to focus on single sectors can prove challenging

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2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	10-year annualized
High Yield	IG Corporates	MBS	High Yield	High Yield	Cash / 1m CD	IG Corporates	IG Corporates	High Yield	Cash / 1m CD	High Yield
7.44%	7.46%	2.51%	17.13%	7.50%	2.00%	14.54%	9.89%	5.28%	2.12%	4.03%
IG CLOs	MBS	IG CLOs	Multisector bond	IG Corporates	ABS	High Yield	Treasuries	Multisector bond	IG CLOs	IG CLOs
3.07%	6.08%	1.38%	7.34%	6.42%	1.77%	14.32%	8,00%	2.85%	0.44%	2.50%
Multisector bond	U.S. Aggregate	ABS	IG Corporates	Multisector bond	IG CLOs	Multisector bond	U.S. Aggregate	IG CLOs	ABS	Multisecto bond
2.24%	5.97%	1.25%	6.11%	6.18%	1.29%	10.01%	7.51%	1.82%	-4.30%	2.26%
CMBS	Treasuries	CMBS	IG CLOs	U.S. Aggregate	CMBS	U.S. Aggregate	High Yield	Cash / 1m CD	Multisector bond	IG Corporate
0.18%	5.05%	0.94%	4.32%	3.54%	1.01%	8.72%	7.11%	0.11%	-9.75%	1.96%
Cash / 1m CD	CMBS	Treasuries	CMBS	CMBS	MBS	CMBS	CMBS	ABS	CMBS	CMBS
0.13%	4.21%	0.84%	3.50%	3.51%	0.99%	8.27%	7.61%	-0.34%	-10.94%	1.61%
ABS	Multisector bond	U.S. Aggregate	U.S. Aggregate	IG CLOs	Treasuries	Treasuries	Multisector bond	CMBS	High Yield	ABS
-0.27%	3.72%	0.55%	2.65%	3.40%	0.86%	6.86%	4.84%	-0.90%	-11.19%	1.23%
MBS	High Yield	Cash / 1m	ABS	MBS	U.S. Aggregate	MBS	ABS	IG Corporates	MBS	U.S. Aggregate
1.01%	2.45%	0.22%	2.03%	2.47%	0.01%	6.35%	4.52%	-1.04%	-11.81%	1.06%
IG Corporates	ABS	IG Corporates	MBS	Treasuries	Multisector bond	IG CLOs	MBS	MBS	Treasuries	Cash / 1m CD
-1.53%	1.88%	-0.68%	1.67%	2.31%	-1.29%	5.23%	3.87%	1.08%	-12.46%	0.86%
U.S. Aggregate	IG CLOs	Multisector bond	Treasuries	ABS	High Yield	ABS	IG CLOs	U.S. Aggregate	U.S. Aggregate	MBS
-2.02%	1.52%	-1.82%	1.04%	1.55%	-2.08%	4.53%	2.94%	-1.54%	-13.01%	0.74%
Treasuries	Cash / 1m CD	High Yield	Cash / 1m CD	Cash / 1m CD	IG Corporates	Cash / 1m CD	Cash / 1m CD	Treasuries	IG Corporates	Treasurie
-2.75%	0.10%	-4,47%	0.55%	1.11%	-2.51%	2.21%	0.48%	-2.32%	-15.76%	0.58%

### THE CHALLENGE

- Focusing on just a few sectors of the asset class might lead to sub-optimal results, as market leadership amongst sectors is constantly changing.
- All sectors are not equal when it comes to their sensitivity to interest and spread risks.

Source: Bloomberg, J.P. Morgan, Janus Henderson Investors, as of 31 December 2022. Sub-asset class returns as per corresponding Bloomberg, J.P. Morgan, and Morningstar indices. Past performance is no guarantee of future returns. Past performance does not predict future returns.



# Some of the leading indices have failed to keep up with the diversity in fixed income

### THE CHALLENGE

Over the past 30 years, the U.S. Agg's yield has declined from 8.6% to 5.4% with duration increasing from 4 to 6 years

Bloomberg U.S. Aggregate Bond Index (01/01/1990 – 30/09/2023)



Source: Janus Henderson, as at 30 September 2023.

Note: Investing involves risk, including the possible loss of principal and fluctuation of value.

Distribution Yield is calculated by annualizing actual dividends distributed for the monthly period ended on the date shown and dividing by the net asset value on the last business day for the same period. The yield does not include long- or short-term capital gains distributions.

There is no assurance the stated objectives will be met. Actual results may vary, and the information should not be considered or relied upon as a performance guarantee.

Past performance does not predict future returns.

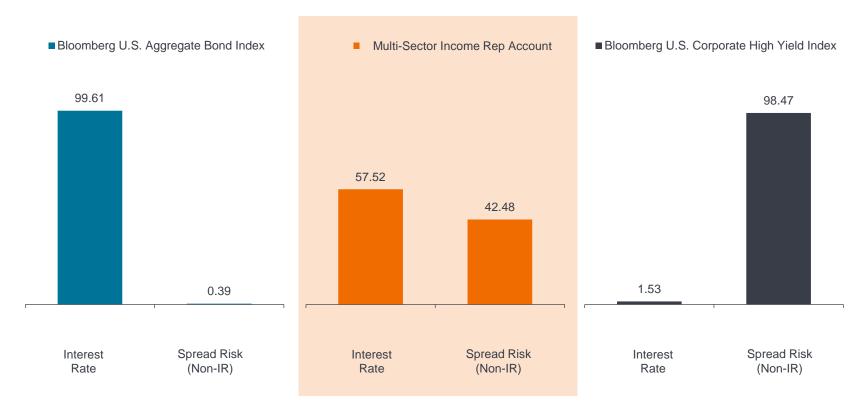
How we aim to make it easier?



# Multi-Sector Income offers a more optimal blend of risk factors

### Volatility by factor risk decomposition (%)

Five-year average (as at 30 September 2023)



Source: Janus Henderson Investors, as at 30 September 2023.

Note: Representative Account: Janus Henderson Multi-Sector Credit, in USD.

Information relating to portfolio holdings is based on the representative account in the composite and may vary for other accounts in the strategy due to asset size, client guidelines and other factors. The representative account is believed to most closely reflect the current portfolio management style.

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### Cross asset class correlation

Leveraging a diverse set of return drivers, the fund has historically provided clients with what they expect from fixed income – capital preservation and low correlation to equities.

		Corporates – HY	Loans	ABS	CMBS	Corporates – IG	MBS	Treasuries
	Corporates – HY	1.00						
ectors	Loans	0.76	1.00					
Plus Sectors	ABS	0.14	0.14	1.00				
	CMBS	-0.01	0.25	0.45	1.00			
ors	Corporates – IG	0.80	0.68	0.28	0.04	1.00		
Core Sectors	MBS	0.27	0.05	0.15	-0.12	0.54	1.00	
ŏ	Treasuries	-0.02	-0.09	0.36	0.21	0.30	0.68	1.00

Since inception, correlation of core sectors and plus sectors has been 0.40, indicating the two sleeves are providing differentiated exposures, as designed.

Source: Janus Henderson Investors, as at 30 September 2023.

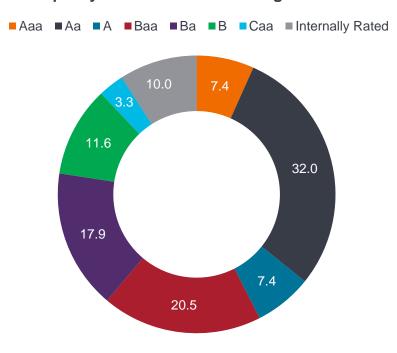
Note: Based on a representative account. Holdings are subject to change without notice.

## Portfolio composition

Characteristics	Fund	Index
Number of Issuers	250	1,918
Weighted Average Maturity	5.46	12.69
Effective Duration	4.45	6.06
Yield to Worst	9.08	5.39
Fixed Rate Assets	62%	100%
Floating Rate Assets	38%	0%

Sector allocation	Fund	Index
High Yield Corporate	18%	0%
ABS	6%	0%
CLO	13%	_
Agency MBS	29%	27%
CMBS	8%	2%
Bank Loans	6%	
Investment Grade Corporate	11%	25%
Gov't Related	3%	4%
Non-Agency MBS	15%	_
Non-U.S. Collateralized	_	_
Convertibles & Equity	_	_
Cash & Equivalents	-10%	_

### Credit quality of fixed income holdings



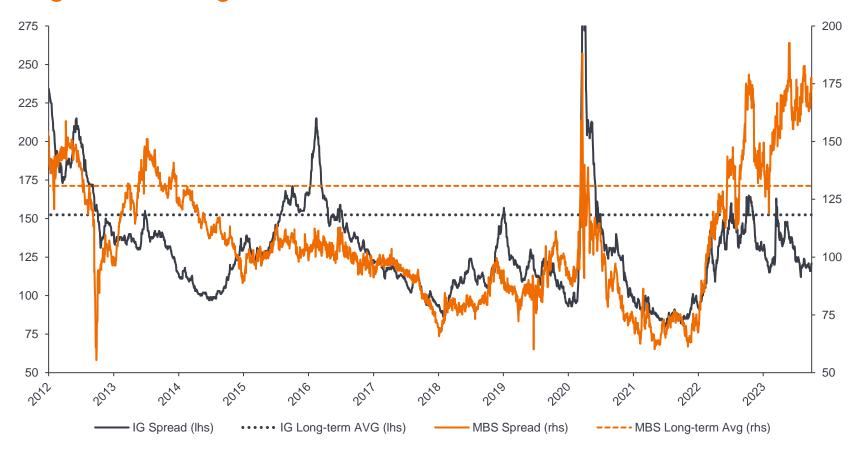
Source: Janus Henderson Investors, as at 30 September 2023.

Note:

Fund: Janus Henderson Multi-Sector Income, in USD. Benchmark: Bloomberg US Aggregate Bond Index. Totals may not sum to 100 due to the exclusion of cash. Bond credit quality ratings provided by Bloomberg and reflect the middle rating received from Moody's and Standard & Poor's, where all three agencies have provided a rating. If only two agencies rate a security, the lowest rating is used. If only one agency rates a security, that rating is used. Ratings are measured on a scale that ranges from Aaa (highest) to D (lowest). Equity equivalents may include common and preferred stock.

## We believe agency MBS are attractive

The spread pick up to corporates is significantly higher than long-term average



Source: Bloomberg, as at 30 September 2023.

### Why CLOs now

### AAA CLO spreads are quite attractive within the IG universe

### **Investment Grade Option Adjusted Spread**

10 Year Range and Current Level



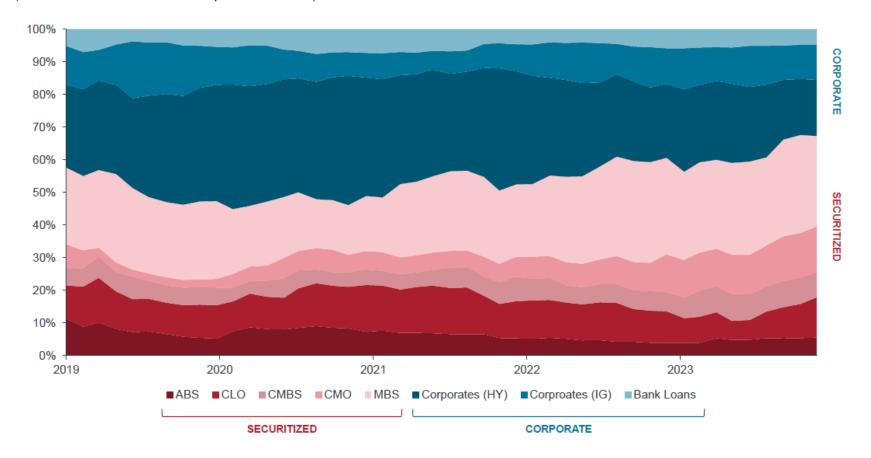
Source: Janus Henderson Investors, JPMorgan, Bloomberg as of September 30, 2023.

Note: Bottom/Top of Line = 5th/95th percentile; Bottom/Top of box = 25th/75th percentile; Green dot = Spread as of 9/30/23

### Historical sector allocation

### Portfolio market value sector allocation (%)

(31 December 2019 – 30 September 2023)



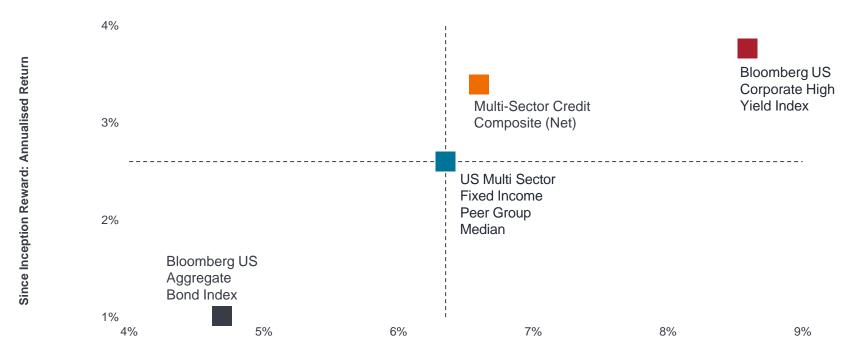
Source: Janus Henderson Investors, as at 30 September 2023.

What's the outcome for investors?



# Outcome for clients: High Yield-like returns with much less volatility

We believe taking the right type and right amount of risk leads to consistency of returns



Since Inception Risk: Annualised Standard Deviation

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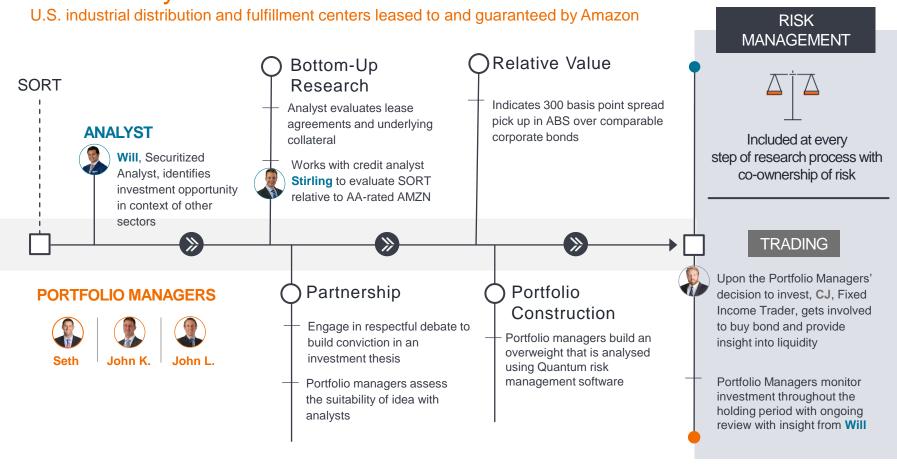
Composite: Janus Henderson Multi-Sector Credit, net of fees, in USD. Since inception: 01 April 2014

Index: Bloomberg U.S. Aggregate Bond Index.

Past performance does not predict future returns. Investing involves risk, including the possible loss of principal and fluctuation of value.

## Security selection

Case study: SORT



Source: Janus Henderson Investors, as at 30 September 2023.

Note: For illustrative purposes only and not indicative of any

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## Performance in challenging markets

# Has protected capital in both rising rate and spread widening environments

### Performance in rising rate environments (%)

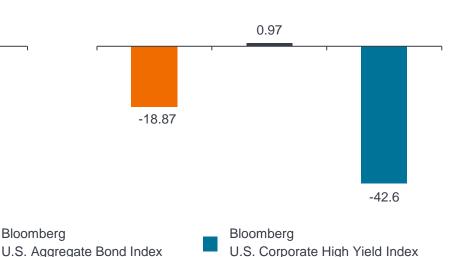
Cumulative Monthly Returns Since Inception through 30 Sept 2023 in Months that U.S. Treasury Rates were Rising

## 9.82 3.03 % -33.19

Multi-Sector Credit Composite (Net)

### Performance in spread widened environments (%)

Cumulative Monthly Returns Since Inception through 30 Sept 2023 in Months the Bloomberg U.S. Corporate High Yield Index Credit Spread Widened



Source: Janus Henderson Investors, as at 30 September 2023.

Note: Composite: Multi-Sector Credit. net of fees. in USD.

Benchmark: Bloomberg U.S. Aggregate Bond Index. Secondary Benchmark: Bloomberg U.S. Corporate High Yield Bond Index.

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### Important information

#### How Sustainability Risks are part of the investment process

The investments underlying this financial product (referred to as the Fund) do not take into account the EU criteria for environmentally sustainable economic activities, although the Management Company and the Investment Manager have agreed a decision making process that will apply to investment decisions relating to the Fund as further detailed in the Prospectus.

#### The likely impacts of sustainability risks on the returns of the Fund

While the analysis of ESG factors is an integral component across the Investment Manager's investment capabilities and one of a number of inputs to the selection of investments and portfolio construction, the investment process of the Investment Manager is primarily designed to maximise long-term risk-adjusted returns for investors. Therefore, in managing the Fund, the Investment Manager does not maximise portfolio alignment with sustainability risks as a separate goal in its own right nor does it precisely attribute the impact of ESG factors on returns for the Fund.

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