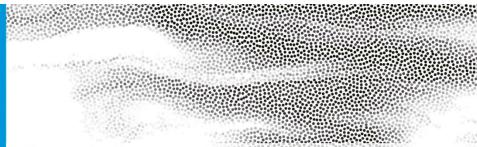


## **GAM Private Shares Strategy**

## Democratising Access to Private Markets

25 May 2022





This marketing material is restricted to eligible professional/institutional investors only in compliance with applicable laws. Please see "Important Legal Information" at the end of this presentation.

This document is confidential and intended solely for the use of the person to whom it is given or sent and may not be reproduced, copied or given, in whole or in part, to any other person.

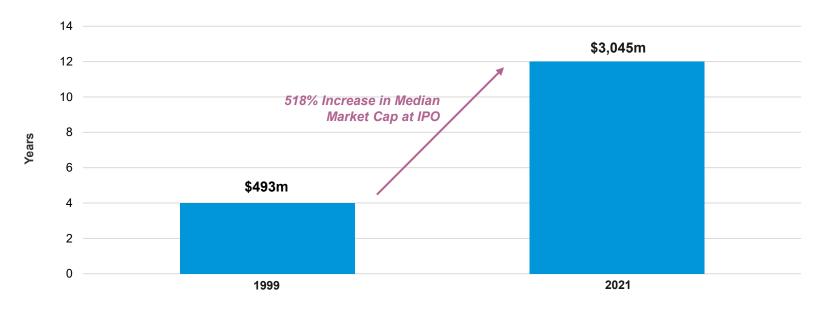
# INTRODUCTION

### The Market is Changing

Companies are leaving the Private Markets as Larger Companies



#### Private Company Median Age & Market Cap at IPO\*

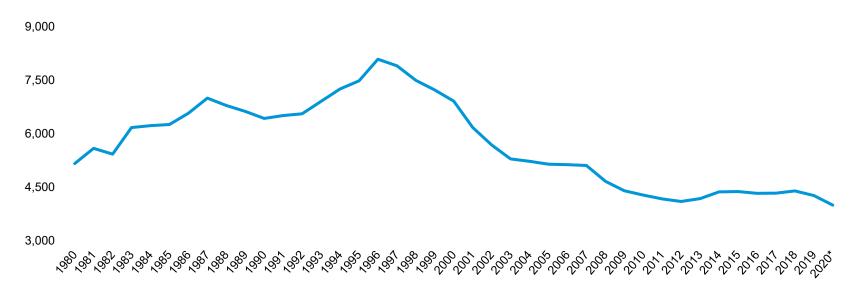


Source: Liberty Street Advisors; Initial Public Offerings: Updated Statistics, Jay R. Ritter, Cordell Professor of Finance, University of Florida, 31 Mar 2022 \* Reflects larger private market, not fund holdings. \*\* This chart is for illustrative purposes and does not represent an actual investment. There is no assurance that any private company will achieve the exit stage either through an IPO, M&A, or other means.

### The Public Market is shrinking



### Number of Domestic Companies Listed on U.S. Exchanges:



### The Private Market has continued to grow



Companies are staying private for longer, driven by three main reasons:

### 1

**Regulatory changes** have made it more challenging and administratively burdensome for companies to go public.

### 2

Growth-oriented companies are often still developing their business models and auditing their product sets, which may result in *higher volatility* if implemented in the public markets.

### 3

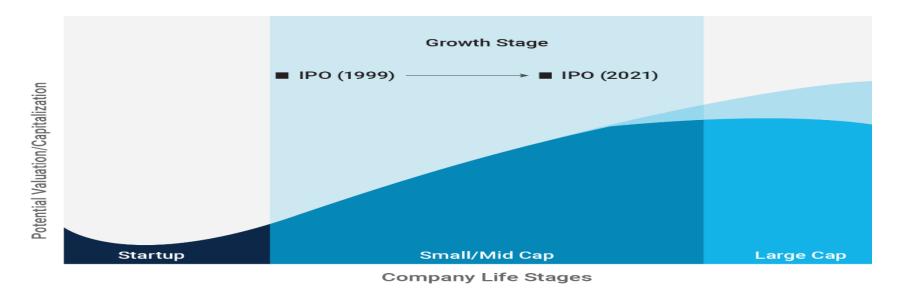
The amount of *private capital available* to companies has surged as investors have increased their allocations to alternative asset classes.

### The Market is Changing

#### Companies are leaving the Private Markets as Larger Companies

### GAM Investments

#### Company Life Cycle J-Curve\*\*



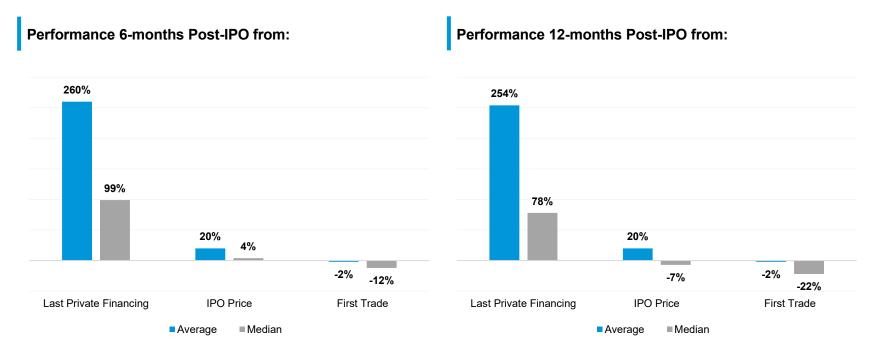
Source: Liberty Street Advisors; Initial Public Offerings: Updated Statistics, Jay R. Ritter, Cordell Professor of Finance, University of Florida, 31 Mar 2022 \* Reflects larger private market, not fund holdings. \*\* This chart is for illustrative purposes and does not represent an actual investment. There is no assurance that any private company will achieve the exit stage either through an IPO, M&A, or other means.

For institutional / professional use only - not for retail use

Investments

### Performance of U.S. VC-Backed Companies at IPO

Historically Better Performance by Participating in Last Private Financing Round



#### Past performance is not an indicator of future performance and current or future trends.

Source: Liberty Street Advisors, Pitchbook, Y-Charts, Nasdaq, SEC Edgar. Total 608 U.S. Venture-Capital-Back Private Companies that executed an IPO from 1 January 2010 through 31 March 2022. Last private financing prices adjusted for subsequent stock splits to allow for appropriate comparisons. Only includes formerly VC-backed, U.S. companies listing on the NYSE or NASDAQ. Analysis tracks the change in price for an individual share at last private financing, and therefore does not factor in potential tax implications or management and performance fees that may be associated with investments in private markets.

For institutional / professional use only - not for retail use

## GAM PRIVATE SHARES STRATEGY

### Key Benefits for Investors



Access	Investors gain access to a portfolio of unique, privately-owned companies that historically were reserved for institutional investors
Liquidity	Evergreen structure with strong investor alignment with immediate deployment of funds to avoid negative "J-curve" impacts. Offering daily applications, quarterly redemptions** and no performance fee structure
Experience	A seasoned team with multi-decade investing experience and deep relationships with entrepreneurs, venture capital, private equity firms and technology industry networks
Diversification	Strong long-term performance expectations with historical downside resilience and low correlation to public equities, making the asset class attractive for portfolio diversification

Source: Liberty Street Advisors

\* SEC registration does not imply endorsement of a fund.

\*\* Quarterly tenders with 100% liquidity up to 5% of Fund's net assets.

### Strategy risk

GAM Investments

- Capital at risk All financial investments involve an element of risk. Therefore, the value of the investment and the income from it will vary and the initial investment amount cannot be guaranteed.
- Currency Risk [non base currency share class] Non-base currency share classes may or may not be hedged to the base currency of the Fund. Changes in exchange rates will have an impact on the value of shares in the Fund which are not denominated in the base currency. Where hedging strategies are employed, they may not be fully effective.
- Concentration Risk Concentration in a limited number of securities and industry sectors may result in more volatility than investing in broadly diversified funds.
- Single Country Risk Investment in companies of a single country may be subject to greater political, social, economic and tax risks and may be more volatile than investments in more broadly diversified funds. Local tax law may change retrospectively and without notice.
- Counterparty Risk / Derivatives If a counterparty to a financial derivative contract were to default, the value of the contract, the cost to replace it and any cash or securities held by the counterparty to facilitate it, may be lost.

Source: GAM. Please note that the risks listed above is not a complete listing of risks applicable to the fund shown in this material. For a complete listing of risks applicable to the fund, please refer to the relevant fund's Prospectus. The Fund Prospectus can be obtained upon written request. All investments involve the possible loss of capital invested. Please see the "Disclaimer" for important disclosures regarding the information contained herein.

### Disclaimer

### G A M Investments

Source: GAM unless otherwise stated. This material is confidential and is intended solely for the use of the person or persons to whom it is given or sent and may not be reproduced, copied or given, in whole or in part, to any other person. It is aimed at sophisticated, professional, eligible, institutional and/or qualified investors who have the knowledge and financial sophistication to understand and bear the risks associated with the investments described. Nothing contained herein constitutes investment, legal, tax or other advice nor is it to be solely relied on in making an investment or other decision. It is not an invitation to subscribe and is solely relied on in making an investment or other decision. It is not an invitation to subscribe and is person. The views expressed herein are those of the manager at the time and are subject to change. Past performance is not indicative of future performance. Historic data may be subject to restatement from time to time. Opinions, estimates and other information in this document may be changed or withdrawn without notice. GAM is not under any obligation to update or keep current this information. To the maximum extent permitted by law, GAM makes no representation whatsoever as to the truth, accuracy, completeness, adequacy or reasonableness of any of this information, nor do any of them accept any liability whatsoever or laws and/or regulations impose liabilities which cannot be disclaimed. This disclaimer shall in no way constitute a waiver or limitation of any rights a person may have under such laws and/or regulations.

HONG KONG: In Hong Kong, this material is restricted to Institutional Professional Investors only meaning those persons falling under paragraphs (a) to (i) of the definition of "professional investor" in section 1 of Part 1 of Schedule 1 to the Securities and Futures Ordinance (the SFO) and the regulations thereunder.

JAPAN: In Japan, the funds mentioned herein are not registered for public sale or private placement (except for some of the funds, if applicable) pursuant to the Law on Investment Trusts and Investment Companies and shall not be disclosed publicly pursuant to the Financial Instruments and Exchange Law (the "FIEL"). Therefore, none of the Shares of the funds mentioned herein may be solicited in Japan or to residents in Japan. This material is intended for circulation to professional, institutional and/or qualified investors only. Any person in receipt of this material is not allowed to distribute it to residents in Japan nor communicate to residents in Japan about the funds mentioned herein. SINGAPORE: In Singapore, this material is limited to institutional investors (as defined in the Securities and Futures Act (Cap.289)) ('SFA') only and does not constitute to an offer to subscribe for shares in any of the funds mentioned herein.

AUSTRALIA: The information in these materials is for general information only and only for investors classified as a wholesale client under the Corporations Act 2001 (Cth) and Corporations Regulations 2001 (Cth). This information has been prepared without taking into account the objectives, financial situation or needs of investors. Before making an investment decision, prospective investors should make their own enquiries and evaluations they consider to be appropriate to determine the suitability of any investments and should seek all necessary financial, legal, tax and investment advice.

Shares/units in the funds/trusts described in these materials are not available for sale in any jurisdiction in which such sale would be prohibited. These materials do not constitute an offer, solicitation or recommendation to subscribe for shares/units in the funds/trusts described herein and is by way of information only. It is intended solely for the use of the person who has been given this information and may not be reproduced or distributed to any other person. Subscriptions will only be received and shares/units issued on the basis of the current Fund Prospectus/Trust Scheme Particulars.

Past performance is not indicative of future performance. All investments carry risk. The price of shares/units and the income from the funds/trusts can go down as well as up and may be affected by changes in rates of exchange. An investor may not get back the amount invested. Whilst every effort has been made to ensure the accuracy of the financial information herein, its accuracy, reliability or completeness is not guaranteed. All opinions and estimates in this information are subject to change without notice. The financial services are provided to Australian wholesale clients by GAM International Management Limited (GIML) and its representatives. GIML is exempt from the requirement to hold an Australian financial services licence under the Corporations Act 2001 (Cth) in respect of the financial services it provides to wholesale clients, and is not authorised to provide financial services to retail clients in Australia. GIML is regulated by the Financial Conduct Authority under the laws of the United Kingdom, which differ from Australian laws. GIML has filed a notice pursuant to ASIC Class Order CO 03/1099 and is exempt from registration in Australia in respect of the financial services it provides to wholesale clients in Australian.

APAC Other: This document is intended only for circulation to eligible institutional and/or otherwise qualifying eligible professional investors and only to the extent in accordance with applicable laws and regulations including those of the jurisdiction in which the recipient of this document is located.

This material, when distributed in Thailand, is intended only f or "institutional investors", as defined in the Notification of the Office of the Securities and Exchange Commission No. Gor Nor. 43/2549 Re: Investment management not considered as private fund management dated 27 December 2006 (as may be amended). It is solely for the use of such investors and shall not be distributed, forwarded, passed on or diseminated to any other person.

Within the UK, this material has been issued and approved by GAM London Ltd, 8 Finsbury Circus, London EC2M 7GB, authorised and regulated by the Financial Conduct Authority.



www.gam.com