



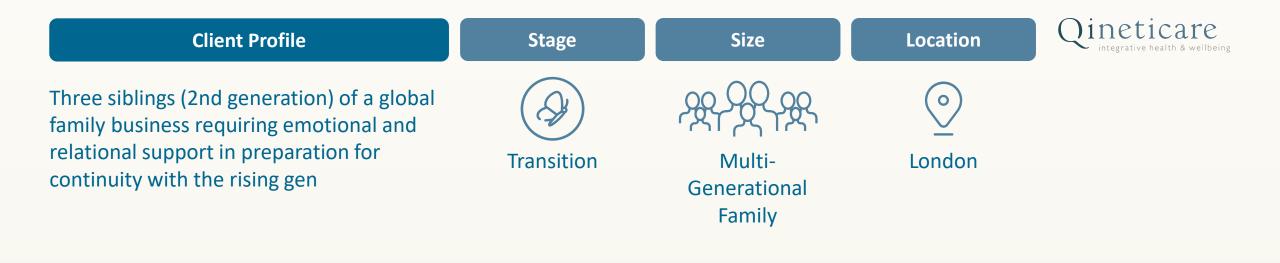
# The challenges of continuing the family legacy

Presented by: feisal alibhai

# Which life stage are you in?



	Individual	Family	Multi-Generational Family
Planning Taking Proactive Steps	Sustainable Performance Quality of Life Fulfilment	Alignment of Values & Vision Deep Connectedness Enduring Love	Harmony Generational Continuity Legacy
Transition Thriving Through Change	Self-Identity Entrepreneurship Mid-life/Menopause	Marriage Parenting Empty Nest	Continuity Planning Purpose Post Sale of Business Family Business to Family Enterprise





One of the 2nd gen contacted Qineticare seeking guidance as they began the transition process, unsure if the family business could, or should, survive the transition to seven 3rd gen.

One of the 2nd gen wanted to dissolve the business, one wanted to continue and the third was on the fence. They were struggling to address this due to lack of trust, unable to communicate openly amongst themselves and make decisions on key issues.



Due to lack of clarity, the siblings' spouses were biased towards their husbands, and stopped communicating, causing inter-familiar disharmony.



The patriarch was second guessing one of the 2nd gen and interfering in the day-to-day operations, leading to emotional distress and inability to execute, resulting in poor business performance.

### Step 1: Family Harmony Assessments for each of 2nd generation

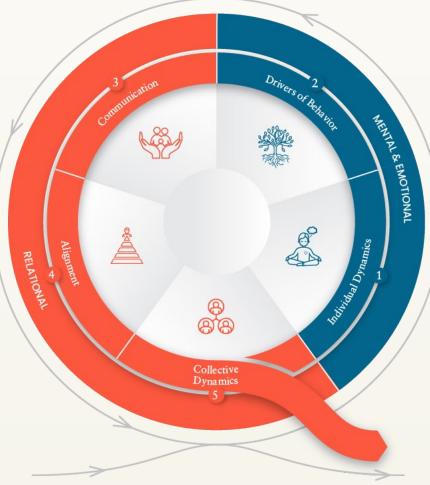


#### How well is your communication style serving you?

Develop awareness of how you express yourself and how others may be impacted.

How aligned are you in the roles you play?

Discover how you align your values, talents and aspirations with your relationships.



#### How harmonious are the collective dynamics?

Assess the roles each person plays and how they show up in the family system.

## How do your innate drivers impact your relationships?

Identify your drivers and how they limit or deepen your ability to relate.

#### Who am I within the family?

Explore the perspectives you hold and how your state impacts family dynamics.



Qi Family Harmony Report Receive your Qi Family Harmony Report and discuss the findings with the Qineticare team

## Step 2: Individual tailored pathway for each of 2nd generation (example)



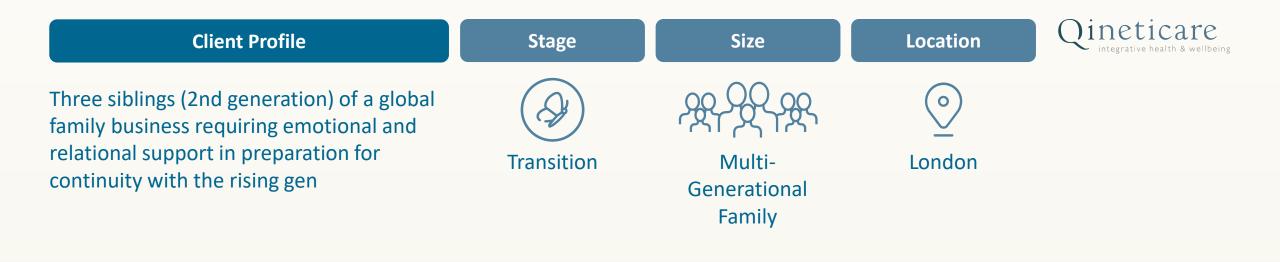


## Step 3: Retreats for siblings, and assessments & pathways for spouses





Assessments





The 2nd generation began to address the lack of alignment and share their truth, with the second gen having learned to take responsibility for their own emotional state, knowing they could not change the patriarch's behavior.

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The spouses witnessed the transformation of the siblings and opened up to do their own inner work to come into alignment and support generational continuity.



With all three siblings committing to stay together as a family business, and the spouses and third gen more involved formally and informally, the business performance grew to new heights.



When the patriarch passed away unexpectedly, the 2nd generation were ready to step up, united in their commitment to carry the business forward for another generation, and the 3rd generation were empowered to take on more responsibility.



# thank you