

Compliance in Asian Wealth Management Forum 2020

16 January | Singapore

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Summary

We are delighted to host the 8th Compliance in Asian Wealth Management Forum in Singapore.

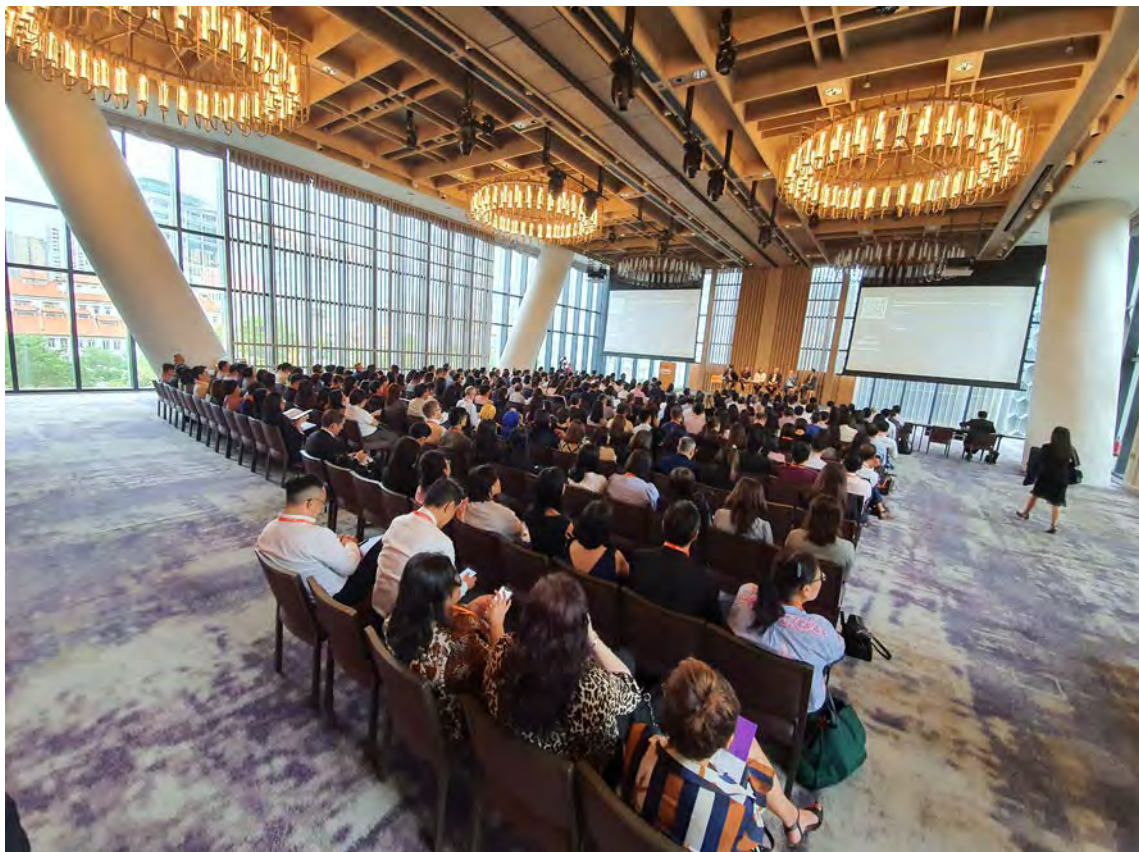
We have refreshed the format for the event - and we think it's particularly relevant at a time of so much change and opportunity for the industry.

We have designed the forum - along with the presentations, workshops, case studies and panel discussions - to bring together key market participants to discuss and debate current best challenges, new developments and best practices in the industry.

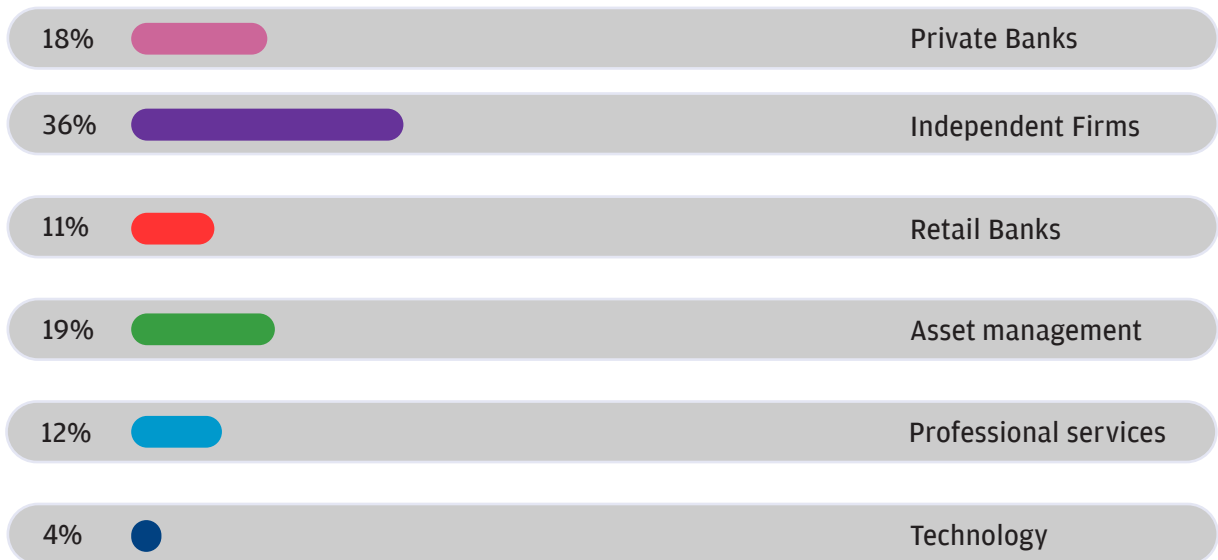
The Hubbis Compliance in Asian Wealth Management event in Singapore will provide fascinating insights into the developments taking place in Asia's wealth advisory sector in response to local, regional and global regulatory and compliance changes.

Underpinning almost every sphere of activity is an increasingly tight regulatory environment in virtually every jurisdiction, as well as the growing cooperation between governments across the globe.

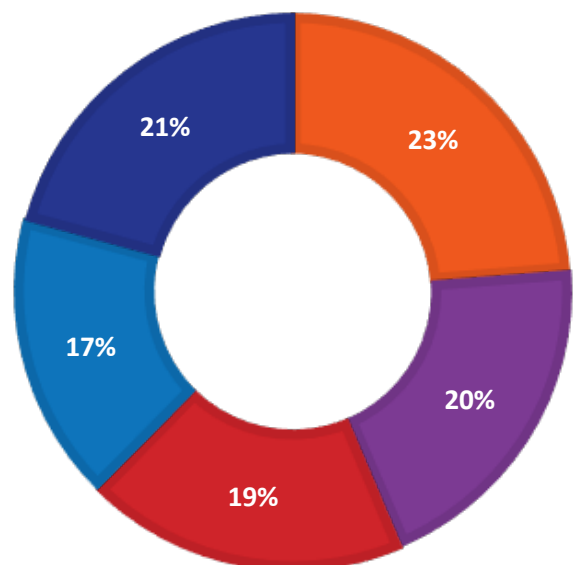
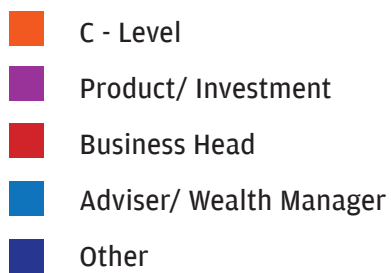
Key to the content at the forum is providing insights from experts in the region and overseas markets - sharing best practices, the components of successful businesses, and lessons learned from developing and managing wealth management offerings. Covering key topics such as tax reporting and transparency, KYC and anti-money-laundering, anti-corruption, data privacy and cross border challenges. ■



Attendee Profile



Job role



Attendees from these firms

42 Consulting	Cynopsis Solutions	ITUS Asset Management
AAM Advisory	DBS Bank	J. Rotbart & Co.
AL Wealth Partners	DBS Private Banking	JRT Partners
Alpadis Group	Deutsche Bank	Kotak Mahindra Bank
Aris PrimePartners Asset Management	Duff & Phelps	Land and House Fund Management
Armour Asset Management	Duxton Asset Management	Law Offices of Panag & Babu
Artemis Global Capital	Dymon Asia Capital	Lexifi
Asiaciti Trust	Edge Capital Asset Management	LGT Bank
Assetfort Capital	EFG Bank	Lombard Odier
Athenaeum Private	Emirates NBD	Loo & Partners
Avallis Investments	EU Capital	LPA
Aviva	Financial Alliance	Lumen Capital Investors
AXA	Finaport	Marc Faber Group
AZ Investment Management	Finexis Advisory	Marcuard Heritage
Banjaran Asset Management	First Abu Dhabi Bank	Marcuard Trust
Bank J Safra Sarasin	First State Investments	Maybank
Bank of Baroda	Franklin Templeton	Mercer
Bank of Montreal	Fry Group	Montserrat Capital
Bank of Singapore	G Capital Partners	Morrison & Foerster
BDO	Golden Equator Capital	MW Capital Management
BearingPoint	Golden Equator Wealth	Nexia TS
BNP Paribas	Goshen Global Management	Noah Holdings
BOC International	Great Eastern Life	Nomura
Bordier & Cie	GYC Financial Advisory	One Tree Partners
Butler Snow	Havenport Investments	Pangaea Wealth
Cambridge Associates	Herbert Smith Freehills	Paramount Capital
Centenal	HL Bank	Perennial Partners
CGS-CIMB Securities	HOH Capital Partners	Phillip Capital
China Access Wealth Management	Holland & Marie	Phillip Securities
China Life Insurance	HP Wealth Management	Pictet
CIMB	Hyundai Insurance Brokers	Pinnacle Capital Asia
Citibank	ICBC Private Banking	Prime Asia Asset Management
Conduit Asset Management	ICHAM	Propine
Corecam	IHS Markit	Prudential Opus
Crossbridge Capital	Implementing Matters	PwC
Crossinvest	IMTF	Quo
CSOP Asset Management	Indosuez Wealth Management	Raintree Asset Management
CTBC	Invest Partners Capital Group	RBC
	IPP Financial Adviser	RegPac Revolution

Reyl	Standard Chartered Bank	Trident Trust
RHB	Standard Chartered Private Bank	UBP
Schroders	Straits Asset Management	UBS
Schroders Wealth Management	Sun Life Financial	UOB Asset Management
Shook Lin & Bok	Sunline Wealth Management	UOB Bank
Simon-Kucher & Partners	Swiss Reinsurance	VP Bank
SingAlliance	Swiss-Asia	Wealth Management
SingCapital	Swissquote	Alliance
SIX	Taurus Family Office	WellFarer Group
SMBC Nikko	Taurus Wealth Advisors	Yan & Associates
Sovereign Group	Templeton Asset Management	ZACD
St. James's Place Wealth Management	Tokio Marine Life Insurance	ZICO Asset Management
	Transamerica Life Bermuda	



Speakers



Adriel Loh
Bank of Singapore



Alison Fidler
Standard Chartered Bank



Andrew Chow
BNP Paribas



Anu Phanse
Swissquote



Christina McNamara
IHS Markit



Chye Kit Chionh
Synopsis Solutions



Colin Anthony
Lexifi



Damian Hitchen
Swissquote



Daniel P. Levison
Morrison & Foerster



Dr. Silvio Struebi
Simon-Kucher & Partners



Evelyn Koh
Standard Chartered Bank



John Shoemaker
Butler Snow



Kyra Mattar
PwC



Laurence Lancaster
Sovereign Group



Mark Buesser
IMTF



Mona Zoet
RegPac Revolution



Natalie Curtis
Herbert Smith Freehills



Philipp Piazz
Finaport



Shaun Zheng
Nexia TS



Sin Yee Koh
Duff & Phelps



Uthra Parameswaran
Propine



Vincent Koo
EFG Bank



Vincent Loy
(MAS) Monetary Authority of



Tan Woon Hum
Shook Lin & Bok



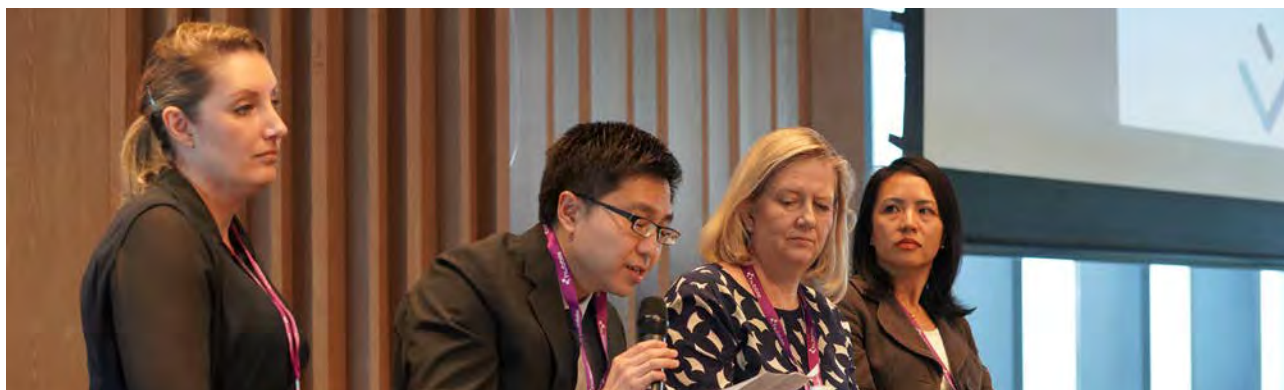
Zac Lucas
Centenal



Key voting poll results

The Hubbis Compliance in Asian Wealth Management Forum 2020 event in Singapore on January 16th provided fascinating and thought-provoking discussions and talks for the assembled delegates. As usual we also polled the attendees and mined out the following nuggets. Hubbis also conducted some digital polls during the event, with the following key findings.

- 91% of attendees expect 2020 to be more painful from a compliance and regulatory perspective
- 66% are worried that they are now more accountable and responsible as an individual
- 75% of the audience said that digital and technology are helping with compliance challenges
- 75% agree that that private banks first priority is fees for themselves, not delivering value to their clients?
- 90% of attendees said that pricing engines can assist in the valuation (or pricing) of an OTC product
- 89% of the audience agree that suitability is owned by the front office
- 93% of attendees agree that the way RMs get paid and given incentives must change
- 85% of our audience's clients still get confused around what their responsibilities around tax and disclosure are
- 88% said they see evidence that wealthy families are moving money and structures to Singapore
- While only 78% of wealthy families in Hong Kong and greater China are moving money and structures to Singapore
- Bad news for virtual banks - only 13% of attendees TRUST the security and processes of a virtual bank enough to put the majority of their money with the NEW platforms
- Only 40% of our audience said they personally had cybersecurity issues in the last 12 months



Compliance in Asian Wealth Management Forum 2021

Thursday 14th January, 2021

